

Missoula County Airport Authority Regular Board Meeting

DATE: Tuesday, October 27, 2026
TIME: 1:30 p.m.
PLACE: Johnson Bell Board Room – Airport Terminal

- Chair to call the meeting to order
 - Advise the Public the meeting is being recorded
 - Roll Call
 - Seating of Alternate Commissioner if needed
 - Approval of the Agenda
- Public Comment
- Review and approve the minutes of the Regular Board meeting dated September 29, 2026 [Pg 3](#)
- Review and approve the minutes of the Facilities and Operations Committee dated September 29, 2026 [Pg 10](#)
- Approval of Claims for Payment – Will Parnell [Pg 12](#)
- Financial Report – Will Parnell [Pg 16](#)
- Director's Report – Brian Ellestad [Pg 33](#)
- Legal Report – Juniper Davis
- Committee Updates

Executive Committee: October 27, 2026
Business Development and Planning Committee: No Activity
Facility and Operations Committee: No Activity
Finance Committee: No Activity

Unfinished Business

- None

New Business/Action Items

- Aviation Worker Screening RFP Award – Jesse Johnson [Pg 35](#)
- Informational Item: Board of County Commissioner Resolution to Affirm Airport Policing Powers – Juniper Davis [Pg 84](#)

Information/Discussion Item(s)

- Next Board Meeting November 24, 2026, at 1:30 pm

PLEASE NOTE: This meeting will be in a hybrid format.

Members of the public can call in and connect digitally to the meeting using the information below and will have the opportunity to comment prior to any vote of the Board as well as on any item not before the Board at the beginning of the meeting.

Members of the public can submit comments by email to: jdavis@flymissoula.com.

Documents will be available on the airport's website, www.flymissoula.com, by 9 a.m. on the meeting date. Members of the public can view the meeting and documents by joining the meeting from their computer, tablet or smartphone at:

Microsoft Teams meeting

Join on your computer, mobile app or room device

[Click here to join the meeting](#)

Meeting ID: 266 456 298 882

Passcode: JtfCxe

[Download Teams](#) | [Join on the web](#)

Or call in (audio only)

[+1 332-249-0710,857565796#](#) United States, New York City

Phone Conference ID: 857 565 796#

MISSOULA COUNTY AIRPORT AUTHORITY
Regular Board Meeting
September 29, 2026
1:30 pm, Johnson Bell Conference Room

THOSE PRESENT

BOARD:

Chair Pat Boyle
Vice Chair Adriane Beck
Commissioner Matt Doucette (via Teams)
Commissioner Andrew Hagemeyer
Commissioner Deb Poteet
Commissioner Jack Meyer (via Teams)
Alternate Commissioner Richard Huffman
Alternate Commissioner Chay Hughes

STAFF:

Director Brian Ellestad
Deputy Director Tim Damrow
Director of Finance and Administration Will Parnell
Legal Counsel Juniper Davis
Business Development Manager Dan Neuman
Public Safety Chief Justin Shaffer
Director of Maintenance Nate Cole
Building Maintenance Supervisor AJ Bemrose
Federal Compliance Manager Jesse Johnson
IT Manager Dylan O'Leary (via Teams)

OTHERS:

Staff Accountant Brianna Brewer
Shaun Shea, Morrison & Maierle
Sarah Michaelson, Morrison & Maierle
Julie Lacey, Missoula Economic Partnership
Danny Tenenbaum

Chair Pat Boyle called the meeting to order and advised everyone that the meeting was being recorded.

Legal Counsel Juniper Davis performed a roll call of Board members, staff members, and members of the public.

AGENDA

Chair Pat Boyle noted that one Alternate Commissioner needed to be seated.

Motion: Commissioner Deb Poteet moved to seat Alternate Commissioner Chay Hughes for the duration of the meeting.

Second: Vice Chair Adriane Beck

Vote: Motion passed unanimously

Chair Pat asked if there were any changes to the agenda. There were none.

Motion: Vice Chair Adriane Beck moved to approve the agenda.

Second: Commissioner Deb Poteet

Vote: Motion passed unanimously

PUBLIC COMMENT PERIOD

Chair Pat Boyle asked if there was any public comment on items not on the Board's agenda.

Danny Tenenbaum provided public comment that encouraged the Airport to update the arrivals/departures screens so that the screens show planes that have already arrived and their time of arrival. Mr. Tenenbaum reported that currently, if a plane has arrived, it disappears from the screen and it would be helpful for the public to know when an airplane has arrived.

MINUTES

Chair Pat Boyle asked if anyone had questions, edits, or public comments regarding the minutes for the Regular Board Meeting dated August 25, 2026. There were no comments or questions.

Motion: Vice Chair Adriane Beck moved to approve the minutes of the Regular Board Meeting dated August 25, 2026.

Second: Commissioner Deb Poteet

Vote: Motion Passed Unanimously

Chair Pat Boyle asked if anyone had questions, edits, or public comments regarding the minutes for the Special Board Meeting dated September 11, 2026. There were no comments or questions.

Motion: Commissioner Deb Poteet moved to approve the minutes of the Regular Board Meeting dated September, 2026.

Second: Commissioner Chay Hughes

Vote: Motion Passed Unanimously

CLAIMS FOR PAYMENT

Director of Finance and Administration Will Parnell reported that the Airport incurred approximately \$384,000 in project expenses during the reporting period, with approximately 95% of those costs submitted to the FAA for reimbursement.

Parnell highlighted several significant non-recurring expenditures, including the final Minimum Revenue Guarantee payment to American Airlines under the Small Community Air Service Development grant agreement supporting Chicago O'Hare service. He noted that the payment completed the Airport's obligations under the agreement, which leveraged federal and local funding to support the air service initiative. Additional expenditures included annual aviation liability insurance and property insurance premiums for fiscal year 2027.

Chair Pat Boyle asked if there were any Board questions or public comments regarding the Claims for Payment. Staff clarified that Taxiway Alpha and Hotel project costs will be included in the claims for payment on a monthly basis.

Motion: Commissioner Andrew Hagemeyer moved to approve the Claims for Payment.

Second: Vice Chair Adriane Beck

Vote: Motion Passed Unanimously

FINANCIAL REPORT

Director of Finance and Administration Will Parnell advised that supplemental information included in the Board packet provides additional detail regarding accounts receivable, long-term debt activity, and the Airport's debt service coverage ratio. He noted that the debt service coverage ratio analysis will be updated upon completion of the first quarter of fiscal year 2027.

Parnell informed the Board that approximately \$88,000 in ground handling revenue for August 2026 was not reflected in the interim financial statements due to timing of the financial statement preparation process but has since been received and recorded. He also reported increased rental car revenue during the reporting period, driven primarily by higher rental car activity, as well as increased fuel sales associated with the Airport's rental car fuel program.

Parnell provided an update on the fiscal year 2026 audit, reporting that fieldwork had been completed and progressed successfully. He stated that the audited financial statements are currently being compiled and are expected to be provided to the Board for review in the coming weeks.

Chair Pat Boyle asked if there were any Board questions or public comments regarding the Financial Report.

Motion: Commissioner Deb Poteet moved to approve the Financial Report.

Second: Commissioner Andrew Hagemeier

Vote: Motion Passed Unanimously

DIRECTOR'S REPORT

Airport Director Brian Ellestad reported that August passenger traffic declined compared to prior months, reflecting broader industry trends and earlier seasonal reductions in airline schedules. Despite the August slowdown, he stated that September traffic is expected to remain strong, with available seat capacity exceeding 2024 levels and flights continuing to operate at high load factors.

Brian thanked Airport staff for their efforts in hosting a recent statewide conference, noting strong attendance and positive participant feedback. He also reported that the new terminal received a regional architectural award, recognizing the success of the facility's design and construction.

Brian also provided an update on air service development efforts, noting that the Airport recently completed its final Minimum Revenue Guarantee payment to American Airlines under the Small Community Air Service Development grant program. Although the grant funds were exhausted sooner than anticipated due in part to fuel costs, American Airlines committed to continuing service in the market. He further reported that the Tourism Business Improvement District agreed to provide additional support to help maintain service through the winter schedule, after which

service is expected to return to normal levels. Brian and Airport staff also recently met with multiple airline representatives to discuss future air service opportunities and reported receiving positive feedback regarding the Missoula market.

Deputy Director Tim Damrow reported that staff expects to present a final recap of the terminal project, including funding and project outcomes, at a future Board meeting. He also provided an update on the Airport website redesign, which is expected to launch later in the year and will include improvements to customer-facing information and flight display features which will hopefully address the public comment received earlier in the meeting.

LEGAL UPDATE

Legal Counsel Juniper Davis reminded the Board that the Airport's request for proposals for aviation worker screening services remain open, with proposals due October 9th.

Juniper reported that staff recently submitted a Notice of Intent to Proceed to the FAA regarding the proposed transfer of the property to the City of Missoula for a trail. Staff are optimistic that the FAA will confirm the Airport's ability to complete the transaction without the need for a more extensive land use release process. Juniper also reported that the Airport recently issued a request for interested parties regarding an undeveloped parcel east of the Airport. Staff received interest from potential developers and expect to evaluate responses and bring any resulting proposals to the Board for consideration.

Juniper then updated the Board on ongoing coordination with Missoula County regarding a proposed resolution reaffirming and clarifying the Airport's law enforcement authority. She explained that the effort is intended to address inconsistencies and outdated language contained in prior resolutions and provide a clear, modern framework for policing authority at the Airport. Staff anticipates presenting additional information and a copy of the proposed resolution to the Board at a future meeting, although approval of the resolution rests with the County Commissioners.

Finally, Juniper informed the Board that Board member Matt Doucette will be term-limited and ineligible for reappointment at the conclusion of his service. As a result, an application process will be opened for the upcoming Board vacancy, with the goal of appointing a new Board member in time to begin service at the January meeting.

COMMITTEE UPDATES

Chair Pat Boyle notified the Board that there was an Executive Committee meeting on September 29, 2026, to discuss the Board agenda and packet. Pat also informed the Board and the public that directly following the Board meeting there will be a Facility and Operations Committee meeting to discuss potential future solar projects.

UNFINISHED BUSINESS

None

NEW BUSINESS

Procurement and Competitive Solicitation Policy

Director of Finance and Administration Will Parnell explained that the policy was last updated in 2019 and that staff initiated the review to reflect expanded airport operations, changes to federal procurement regulations, and current organizational needs. Parnell summarized the principal revisions, including increasing the Executive Director's and Deputy Director's budgeted expenditure signing authority from \$25,000 to \$50,000, updating procurement thresholds by increasing the micro-purchase threshold from \$10,000 to \$15,000 and increasing the formal procurement threshold from \$150,000 to \$250,000.

Legal Counsel Juniper Davis explained that the revisions also establish a new competitive solicitation section intended to guide situations in which the Airport is seeking proposals from outside parties interested in leases, development opportunities, advertising agreements, or similar arrangements. She noted that the new section provides staff with a framework and evaluation criteria to help determine when a competitive solicitation process is appropriate versus direct negotiations.

In response to a Board question regarding the relationship between the Airport's procurement policy, Montana law, and federal regulations, staff explained that while the Airport Authority is not generally subject to the Montana Procurement Act, certain state statutory requirements do apply and are incorporated into the policy where required. Staff further explained that the policy is structured primarily around applicable federal procurement regulations and is intended to provide clear guidance and internal controls for staff. Staff also clarified that all expenditures continue to appear on the Board's claims-for-payment reports, while purchases exceeding the Executive Director's delegated authority must receive Board approval before execution.

Motion: Commissioner Andrew Hegemeier moved to adopt the Procurement and Competitive Solicitation Policy effective September 29th, 2026 and repeal the Procurement Policy adopted November 26th, 2018.

Second: Vice Chair Adriane Beck

Vote: Motion Passed Unanimously

Chair Pat Boyle noted that the next Board meeting will be held on October 27, 2026, at 1:30 p.m., and that a Facility and Operations Committee meeting will be held directly after adjournment of the current meeting.

Meeting Adjourned.

MISSOULA COUNTY AIRPORT AUTHORITY
Facility and Operations Committee
September 29, 2026
2:30 pm, Johnson Bell Conference Room

THOSE PRESENT

BOARD: Chair Pat Boyle
Vice Chair Adriane Beck (Committee Member)
Commissioner Andrew Hagemeyer
Commissioner Deb Poteet (Committee Chair)
Alternate Commissioner Richard Huffman (Committee Member)
Alternate Commissioner Chay Hughes (Committee Member)

STAFF: Director Brian Ellestad
Deputy Director Tim Damrow
Director of Finance and Administration Will Parnell
Legal Counsel Juniper Davis
Business Development Manager Dan Neuman
Director of Maintenance Nate Cole
Building Maintenance Supervisor AJ Bemrose

OTHERS: Shaun Shea, Morrison & Maierle
Sarah Michaelson, Morrison & Maierle
Julie Lacey, Missoula Economic Partnership
Grant Kier, Missoula Economic Partnership

Committee Chair Deb Poteet called the meeting to order and advised everyone that the meeting was being recorded.

Legal Counsel Juniper Davis performed a roll call of Board members, staff members, and members of the public.

Solar Discussion

Staff presented and discussed potential opportunities for future solar energy development at the Airport. The discussion originated from prior conversations regarding renewable energy projects and a recent proposal from a private developer that would not require an upfront capital investment by the Airport. Staff reviewed preliminary financial analyses and noted that projected savings were highly dependent on assumptions regarding future utility rate increases, power purchase agreement pricing, system performance, and other long-term factors.

Staff also discussed several potential locations for solar installations, including terminal rooftops, equipment storage facilities, and covered parking structures. Concerns were raised regarding roof warranties, long-term maintenance obligations, useful life considerations, and the practical challenges associated with installing and maintaining solar infrastructure on Airport facilities.

Board members and staff discussed the possibility of utilizing a public-private partnership model as well as the need for a competitive solicitation process should the Airport decide to pursue a project. Staff noted that any proposal would require significant additional analysis and development and that timing constraints associated with available tax incentives would make implementation difficult before year-end.

Following discussion, there was a general consensus that solar development remains a worthwhile concept for future consideration; however, Board members expressed support for proceeding deliberately and ensuring that any potential project is thoroughly evaluated and aligned with the Airport's long-term operational and financial interests before advancing further.

Committee Chair Deb Poteet adjourned the meeting.

Missoula County Airport Authority
Check Register by Account Name
9/1/2026 - 9/30/2026

Account Name	Total
12-30 Rehab. AIP 92 - DISC	\$ 240,926.13
Accounting Expense	15,000.00
AIP 94 ATCT	220,493.24
AIP 97 TW-ALPHA Entitlement	130,755.76
Airfield Lighting R&M	9,630.94
Annual IT Support Subscriptions	11,288.00
BHS Parts and MX	1,568.51
Building General R&M	7,252.62
Communication R&M	103.13
Computer Equipment Expense	1,959.56
Consultants Expense	4,856.00
Contracted Maintenance	4,928.87
Custodial Services	1,883.00
Custodial Supplies	7,432.73
Disposal Expense	3,843.10
Disposal-Industrial	352.96
EAP Fees	809.25
Electric Maintenance	262.26
Electricity/Gas Expense	59,166.14
Employee Screening	5,273.60
Employee Training Expense	4,290.00
Flight Ice	483.00
GASB 96 Long-term Subscription	42,223.67
Jet Bridge R&M	109.78
Landside Maintenance	296.64
Marketing	14,861.25
Memberships	1,855.00
Office Supplies	236.95
Petroleum Products Expense	6,243.85
Phone Charges	1,774.97
Recurring IT Support Subscripti	1,807.00
Rent Car R&M	6,966.89
Rental Car Fuel	68,338.47
Safety Supplies/Equipment	679.91
Sewer Expense	2,122.86
Staff Engagement	105.00
Tools/Equipment	8,883.15
TPA EE benefits and Payroll	1,182.50
Travel Expense	708.00
Uniform Expense	1,084.89
USFS Hangar R&M	330.75
Vehicle R&M	6,877.91
Water Expense	8,571.80
Grand Total	\$ 907,820.04

Missoula County Airport Authority
Check Register by Vendor Name
9/1/2026 - 9/30/2026

Vendor Name	Total	
AAAE	\$ 325.00	
AILEVON PACIFIC AVIATION CONSULTING, LLC	3,478.00	
AirBadge LLC	40,000.00	
Airport Lighting Company	9,630.94	
Amadeus	2,223.67	
ASSOCIATED EMPLOYER	1,686.00	
AXON	7,616.41	
BAKERTILLY	15,000.00	
BATTERIES PLUS	520.00	
Black Knight Security and Investigations	5,273.60	
BROWN'S SEPTIC	425.00	
CHS MOUNTAIN WEST CO-OP	74,530.02	
City of Missoula	10,694.66	
Corporate Traditions, INC.	105.00	
CULLIGAN	169.50	
D2 FIRE SPRINKLER CO	2,057.00	
DESTINATION MISSOULA	4,890.75	
DEVLIN, RYAN	236.00	
ENERGISYSTEMS	140.00	
FIRST CALL	1,807.00	
GARAGE DOOR GUYS	9,997.00	
GILLESPIE, CAMERON	236.00	
GLACIER COUNTRY	4,892.50	
GRANITE TECHNOLOGY SOLUTIONS	930.55	
GRIZZLY DISPOSAL	3,843.10	
HILLYARD INC	7,598.40	
Independent Fee Estimates, LLC	2,730.00	*New Vendor - Fee estimate for Taxiway project
INLAND TRUCK PARTS	5,507.10	
Jefferson Energy Trading, LLC	2,976.74	
KENT D. BRUCE COMPANY	103.13	
KLS HYDRAULICS	409.10	
LIFE-ASSIST INC	635.15	
MARTEL	200,309.09	~
MISC TAX DIVISION	4,376.30	
MISSOULA FIRE EQUIP, INC	264.95	
MISSOULA TEXTILE, INC	461.92	
MONTANA LAW ENFORCEMENT	3,240.00	
Montana Pest Solutions	745.00	
MORRISON MAIERLE	154,544.34	~
MOUNTAIN SUPPLY	586.55	
MURDOCHS	1,067.11	
Mvix	11,288.00	*New Vendor - Annual IT support subscription
N/S CORPORATION	3,314.69	
NAPA	728.13	
NORCO INDUSTRIAL	44.76	
NORTH RIDGE FIRE, LLC	655.75	

Missoula County Airport Authority
Check Register by Vendor Name
9/1/2026 - 9/30/2026

NORTHWEST INDUSTRIAL	236.68
NORTHWEST PART	426.61
NORTHWESTERN ENERGY	56,189.40
NWAAAE	1,050.00
OFFICE SOLUTIONS & SERVICES	67.45
PACIFIC STEEL	596.95
Peter Martino	1,600.00
PLATT ELECTRIC	262.26
POMP'S TIRE-MISSOULA	82.18
ROBSON HANDLING TECHNOLOGY	1,568.51
SAFETY-KLEEN	352.96
SAPPHIRE RESOURCE CONNECTIONS	809.25
Schellinger Construction Company, INC.	232,945.40 ~
SHAFFER, JUSTIN	236.00
Stevens, Richard	600.00
TYLER TECHNOLOGIES	1,530.00
UKG	3,142.06
VERIZON	844.42
VWICE INC	483.00
WESTERN MANAGEMENT GROUP	440.00
Z WATER SOLUTIONS LLC	1,883.00
ZENT, ANTHONY	180.00

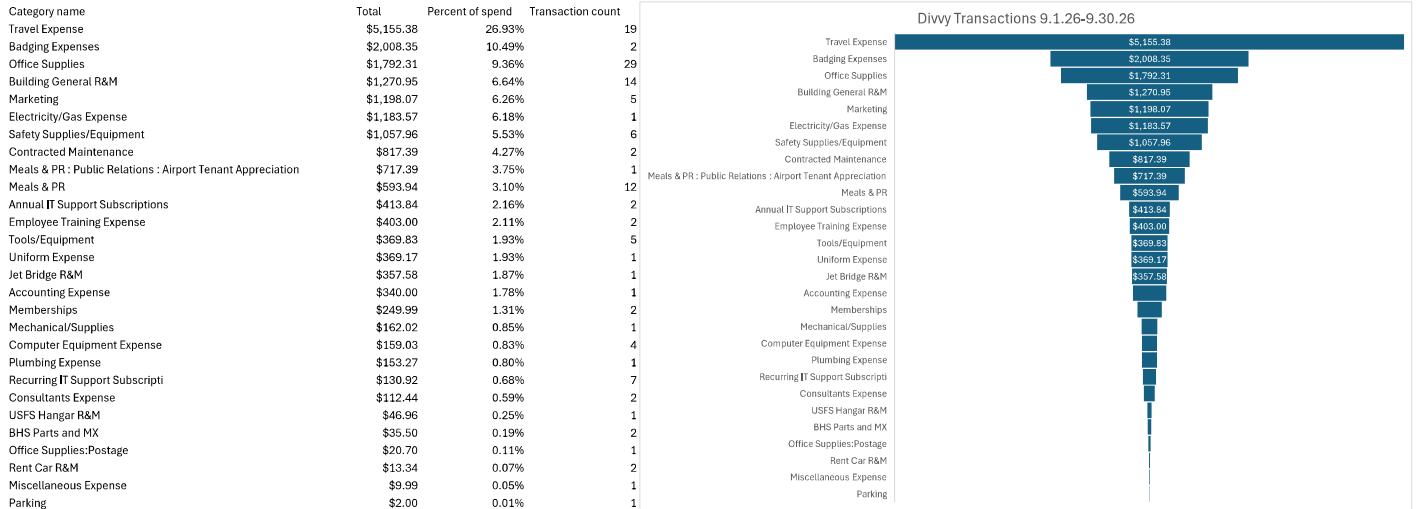
Grand Total	\$ 907,820.04
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~ Project Expenses

***New Vendors**

Indepentent Fee Estimates, LLC

Mvix



***Employee Training Expense**
 DOT Physical
 Sovereign Citizens & Domestic Extremism training

Missoula County Airport Authority (MCAA)

Financial Report Narrative

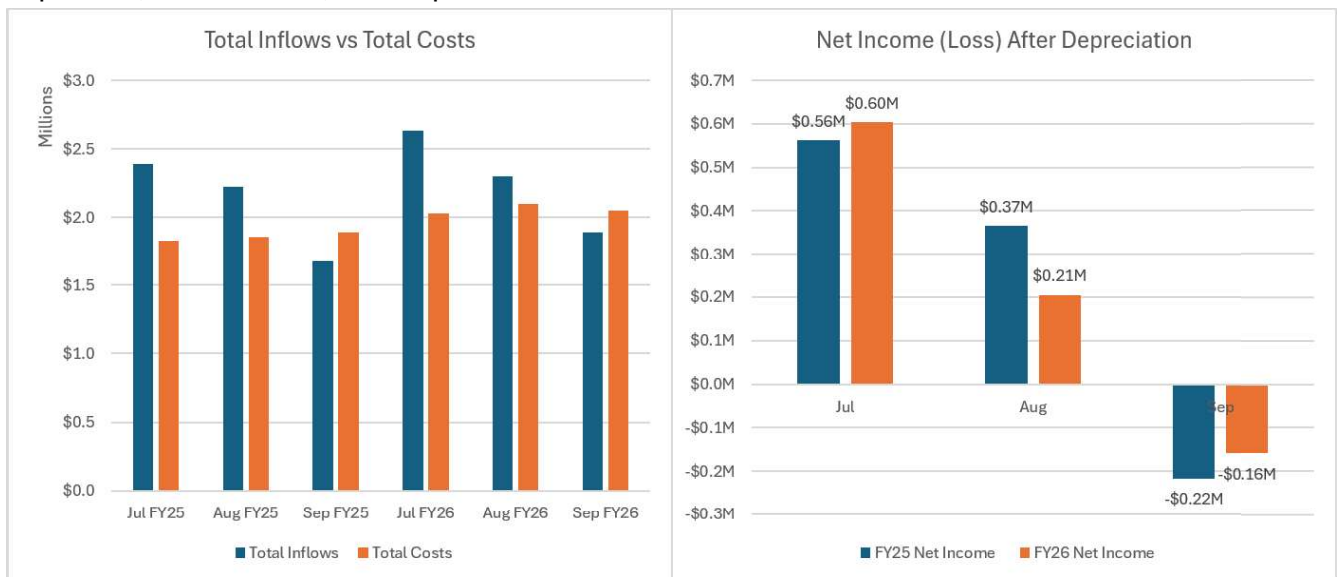
The board packet includes the comparative balance sheet, profit and loss comparison, profit and loss budget performance, operating revenues and operating expenses as a % of gross and as compared to prior period, cash flow statement, and the long-term debt roll forward.

Balance Sheet

As of September 30, accounts receivable consisted of the following:

	Amount	A/R Aging				
		Current	1 - 30	31 - 60	61 - 90	>91
Trade, Advertising, and Ground Handling	\$ 1,785,960	85%	2%	0%	0%	13%
Grants	1,080,742	33%	0%	0%	0%	67%
Advance Contract Refund	46,000				N/A	
	<u>\$ 2,912,702</u>					

The charts below summarize the Airport's monthly financial performance. Total inflows include operating revenue, PFC and CFC collections, while total costs include operating expenses, debt service, and depreciation.

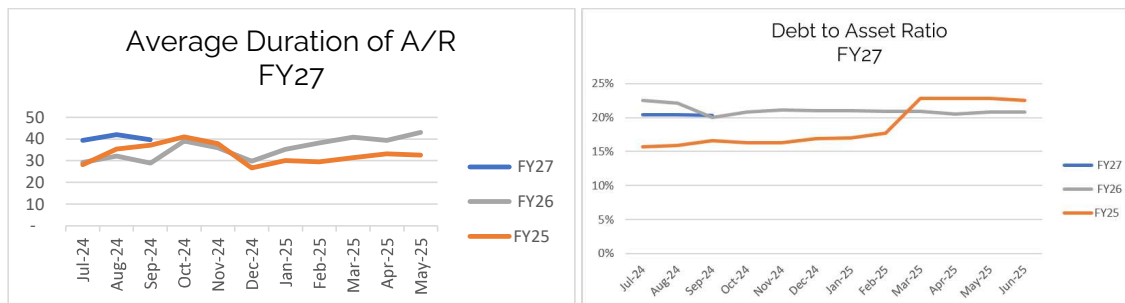
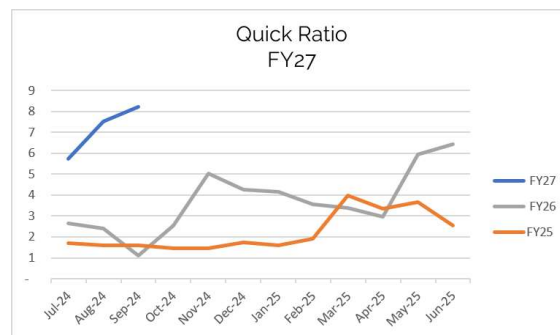


Summary: FY26 inflows increased 8.5% to \$6.82M, but costs rose 10.7% to \$6.18M (primarily due to depreciation). Consequently, Jul-Sep net income declined 8.6% to \$649K, with cumulative margin falling from 11.3% to 9.5%. September's loss improved from \$217K to \$159K.

Long-term Debt:

No activity for the month ended September 30, 2026.

Financial Ratios Fiscal Year 2025 - 2027



- As of September 30, 2026, days cash on hand was approximately 446 days.

Quick Ratio Ability to pay current obligations using liquid assets.

Average Duration of A/R Average duration of accounts receivable (A/R) or the number of days it takes to collect them.

Debt to Asset Ratio Proportion (or the percentage of) assets that are financed by interest bearing liabilities.

Days Cash on Hand Days cash on hand represents the number of days an organization could operate using its available cash reserves.

Missoula County Airport Authority

Balance Sheet — Assets

As of Sep 30, 2026

Account	As of Sep 30, 2026	As of Sep 30, 2025 (PY)
Assets		
Current Assets		
<i>Bank Accounts</i>		
10100 Petty Cash	\$300	\$300
10500 General Checking Acct	\$7,619,588	\$5,594,973
10511 Project Checking Acct	\$10,000	\$5,000
10550 USFS Account	\$10,007	\$160,540
10560 Debt Service Account	\$332	\$332
10580 CFC Account	\$10,008	\$322,120
10590 STIP Terminal Reserve	\$27,719	\$26,637
10600 STIP	\$2,536,696	\$967,253
10604 Money Market Accounts	\$7,485,745	\$9,900,893
10700 Payroll Checking	\$347,612	\$257,908
1071 Bill.com Money In Clearing	\$1,020	\$23,523
10710 Flex - FIB	\$9,462	\$6,079
1072 Bill.com Money Out Clearing	(\$2,167)	(\$8,881)
10750 PFC Cash at US BANK	\$2,797,586	\$2,689,181
Total Bank Accounts	\$20,853,909	\$19,945,860
Accounts Receivable	\$2,912,702	\$14,137,888
<i>Other Current Assets</i>		
10900 AvSec Fingerprinting Account	\$1,052	\$1,767
11500 Pre-Paid Expenses	\$53,971	\$176,621
11600 Prepaid Insurance	\$280,129	\$290,507
11810 ST Lease Recble GASB 87	\$719,011	\$213,875
11820 Interest Recble GASB 87	\$2,556	\$3,071
26200 Faber Loan	\$100,000	\$100,000
Total Other Current Assets	\$1,156,718	\$785,841
Total Current Assets	\$24,923,328	\$34,869,590
Fixed Assets		
13000 Land	\$11,617,234	\$11,617,234
13100 Land Improvements	\$19,361,082	\$18,040,105
13200 Buildings- Terminal	\$131,443,067	\$69,087,568
13300 Buildings- Ops & Fire	\$6,661,601	\$6,661,601
13450 Buildings - Other	\$11,664,163	\$11,643,144
13500 Runways/Taxiways/Apron	\$80,361,232	\$80,361,232
13600 Lighting/ Security System	\$4,002,233	\$4,002,233
13700 Sewage System	\$298,102	\$298,102
13900 ATCT	\$6,539,373	\$6,513,530
14000 Equipment	\$4,512,576	\$4,372,666
14100 Furniture & Fixtures	\$1,591,801	\$1,591,801
14300 Vehicles	\$12,210,969	\$10,484,815
14400 Studies	\$3,005,207	\$1,925,407
14500 Allowance for Depreciation	(\$122,472,050)	(\$113,311,681)
19400 Construction in Progress	\$20,711,584	\$77,837,518
Total Fixed Assets	\$191,508,175	\$191,125,276
Other Assets		
11830 LT Lease Recble GASB 87	\$2,354,497	\$1,001,493
19610 Deferred Pension Outflows	\$876,632	\$779,116
19800 LT Loan - Faber	\$35,583	\$135,324
19901 GASB 96 Subscription Asset(s)	\$282,507	\$292,441
Total Other Assets	\$3,549,218	\$2,208,374
Total Assets	\$219,980,721	\$228,203,240

Accrual basis • Page 1 of 2

Missoula County Airport Authority

Balance Sheet — Liabilities & Equity

As of Sep 30, 2026

Account	As of Sep 30, 2026	As of Sep 30, 2025 (PY)
Liabilities and Equity		
Liabilities		
Current Liabilities		
Accounts Payable	\$432,829	\$16,364,490
Credit Cards	\$13,661	\$10,127
Other Current Liabilities		
20800 Current Portion of L/T Debt	\$582,927	\$565,473
20805 GASB 96 Short-term Subscription	\$103,980	\$80,567
20810 GASB 96 Accrued Interest Liab.	\$1,274	\$1,981
20900 Fed W/h Payable - Parent Account	\$166	\$341
21130 Misc Deductions Payable	(\$184)	(\$184)
21300 Valic Payable	(\$100)	(\$100)
21400 Workers' Comp Payable	\$0	\$0
21600 Accrued Vacation/Sick Payable	\$822,647	\$780,363
21930 FSB Notes Interest Payable	\$434,660	\$438,917
22140 Advertising Deferred Revenue	\$80,773	\$44,080
24000 Payroll Liabilities	\$68,572	(\$15,523)
Total Other Current Liabilities	\$2,094,713	\$1,895,914
Total Current Liabilities	\$2,541,203	\$18,270,532
Long-term Liabilities		
20502 2022 Note	\$29,999,780	\$29,999,780
25030 2019 Note A	\$13,316,800	\$13,316,800
25035 2019 Note B	\$1,659,565	\$2,229,137
25600 Current Portion L/T Debt 2019B	(\$582,927)	(\$565,473)
25805 A/P Retainage Long-Term	-	\$1,543,403
25809 GASB 96 Long-term Subscription	\$100,515	\$112,206
26010 Pension Liability sum	\$4,422,795	\$4,174,981
26110 Deferred Pension Inflows	\$305,871	\$279,184
26300 Dererred Lease Inflow GASB 87	\$2,948,837	\$1,137,376
Total Long-term Liabilities	\$52,171,236	\$52,227,394
Total Liabilities	\$54,712,439	\$70,497,926
Equity	\$165,268,283	\$157,705,314
Total Liabilities and Equity	\$219,980,721	\$228,203,240

Accrual basis • Page 2 of 2

Missoula County Airport Authority

Profit and Loss — Income

September 2026

Account	Sep-26	Sep 2025 (PY)
Income		
30100 Signatory Landing Fees	\$85,929	\$71,271
30200 Non Sig Landing Fees	\$5,046	\$3,735
30210 Cargo Landing Fees	\$4,370	\$3,341
30300 Non-Based Landing Fees	\$68,741	\$64,716
30400 Signatory Rent	\$62,803	\$62,803
30420 Non-Sig Use Fees	\$8,049	\$5,410
30430 Signatory Use Fee	\$99,162	\$84,449
30500 Equipment/Space/Services	\$1,530	\$150
30507 Advertising Income	\$26,899	\$25,211
30509 Ground Handling	\$62,084	\$70,326
30600 FBO Rentals	\$25,792	\$24,982
30800 Fuel Flowage Fees	\$8,028	\$12,938
30900 Fuel Farm Leases	\$853	\$826
31000 Coffee Concession	\$885	\$970
31100 Restaurant	\$22,330	\$19,252
31110 Liquor Concessions	\$17,476	\$13,177
31300 Rental Car %	\$308,633	\$248,551
31400 Rent Car Rent	\$45,377	\$43,473
31600 Rent Car Fuel	\$48,384	\$73,487
31900 USFS Hangar Rent	\$28,843	\$28,333
32100 Gift Shop Faber	\$33,143	\$29,319
32300 Terminal Rent	\$14,901	\$14,847
32400 Parking Lot	\$449,698	\$374,760
32700 Airport-Owned Commercial Bldg	\$13,824	\$8,500
32800 Ag Land Leases	\$2,357	\$2,248
32900 Non-Aeronautical Ground Rent	\$6,838	\$5,585
32910 Aeronautical Ground Rent	\$8,838	\$8,636
33000 Vending	\$1,996	\$3,296
33800 Off Airport Rent Cars	\$8,737	\$7,051
34000 Utilities Reimbursement	\$3,098	\$4,781
34200 Miscellaneous Income	\$1,189	\$6,333
34300 Ground Transport	\$34,608	\$15,616
81402 TSA LEO Reimbursement	\$10,500	-
81403 TSA Checkpoint OTA	\$1,387	\$1,232
85100 Badging Fees Collected	\$1,814	\$2,024
Total Income	\$1,524,143	\$1,341,632
Gross Profit	\$1,524,143	\$1,341,632

Missoula County Airport Authority

Profit and Loss — Expenses

September 2026

Account	Sep-26	Sep 2025 (PY)
Expenses		
32401 Parking Management Fee	\$7,833	\$7,667
32402 Parking Hourly Wages	\$35,756	\$26,487
32403 Parking Credit Card Processing	\$13,053	\$10,769
32404 Parking Adjustments	(\$375)	(\$375)
40100 Wages	\$405,802	\$384,587
40330 Overtime Wages	\$9,966	\$12,872
40600 Fringe Benefits Expense	\$144,005	\$137,981
40800 Legal Services	-	\$1,430
41200 Insurance Expense	\$29,844	\$32,241
41300 Accounting Expense	\$16,283	\$17,078
41400 Phone Charges	\$3,278	\$3,367
42000 Office Supplies	\$1,547	\$2,265
42100 Computer Equipment Expense	\$5,660	\$2,067
42200 Electricity/Gas Expense	\$51,082	\$16,705
42400 Water Expense	\$6,573	\$6,292
42500 Sewer Expense	\$2,123	\$4,287
42600 Disposal Expense	\$3,843	\$3,494
42800 Disposal-Industrial	-	\$691
43000 Petroleum Products Expense	\$4,125	\$4,222
43400 Vehicle R&M	\$2,937	\$8,469
43800 Tools/Equipment	\$1,897	\$14,261
44100 Custodial Services	\$46,905	\$45,950
44200 Contracted Maintenance	\$13,243	\$4,697
44302 Jet Bridge R&M	\$358	\$369
44400 Electric Maintenance	-	\$144
44600 Plumbing Expense	\$10,614	\$22
44800 Mechanical/Supplies	\$1,012	\$63
45000 Building General R&M	\$5,109	\$6,319
45104 Rent Car R&M	\$4,392	\$1,752
45105 ATCT R&M	-	\$475
45106 USFS Hangar R&M	\$655	\$956
45107 BHS Parts and MX	\$36	\$27,621
45203 Airfield Maintenance	-	\$1,163
45400 Landside Maintenance	\$474	\$1,265
45600 Airfield Lighting R&M	\$2,320	\$877
45703 Fog Abatement	-	\$507
45800 Snow & Ice Removal	-	\$49,877
46000 Custodial Supplies	\$11,624	\$4,529
46400 Uniform Expense	\$1,049	\$439
46600 Employee Training Expense	\$403	\$2,138
46800 Travel Expense	\$5,155	\$2,190
46801 Authorization for Travel & Per Diem Advance	\$158	-
47000 Memberships	\$2,620	\$1,358
47200 Safety Supplies/Equipment	\$1,058	\$1,076
47400 Meals & PR	\$645	\$2,513
47501 Marketing	\$6,855	\$7,928
47600 Consultants Expense	\$2,842	\$191
47605 Landing Fee Commission Expense	\$13,748	\$11,242
49100 Fingerprint/STA Charges	-	(\$125)
49202 Badging Expenses	\$3,312	\$1,000
49204 Employee Screening	\$5,274	\$4,400
49205 Annual IT Support Subscriptions	\$13,202	-
49206 On-demand IT Support	-	\$2,223
49207 Recurring IT Support Subscripti	\$3,700	\$2,853
49208 Rental Car Fuel	\$56,592	\$47,880
49209 ISS CCURE/accesscontrol/camera	\$1,906	\$101,885
49300 Parking	\$1,802	\$4
49600 Flight Ice	\$525	\$450
80611 BANK Charges	\$6	\$25
80625 TPA EE benefits and Payroll	\$5,410	\$1,458
80650 Finance Charges	\$271	\$288
Uncategorized Expense	\$717	-
Total Expenses	\$969,225	\$1,034,857
Net Operating Income	\$554,917	\$306,775

Accrual basis • Page 2 of 3

Missoula County Airport Authority

Profit and Loss — Other Income

September 2026

Account	Sep-26	Sep 2025 (PY)
Other Income		
31500 CFCs	\$192,600	\$168,250
70200 Interest Income-Unrestricted	\$21,447	\$22,534
70300 PFC Interest Income	\$21	-
70400 Project Restricted Interest	-	\$44
89010 Federal Programs	-	-
89000 Airport Improvement Grants	\$197,639	\$11,929,634
89500 PFC Contributions	\$173,478	\$164,726
Total for 89010 Federal Programs	\$371,117	\$12,094,360
89400 Capital Contributions	-	-
89103 State Grants	-	\$47,804
Total for 89400 Capital Contributions	-	\$47,804
Total Other Income	\$585,185	\$12,332,993
Other Expenses	-	-
80140 Note 2019A Interest Expense	\$44,530	\$44,530
80145 Note 2019 B Interest Expense	\$4,254	\$5,715
80150 Note 2022 Interest Expense	\$97,545	\$97,545
80300 Depreciation	\$933,840	\$708,925
Total Other Expenses	\$1,080,169	\$856,714
Net Other Income	(\$494,984)	\$11,476,278
Net Income	\$59,933	\$11,783,053

Accrual basis • Page 3 of 3

Budget to Actual — September 2026

Sep-26

Account	Sep-26			
	Actual	Budget	Over Budget	% of Budget
Income				
30100 Signatory Landing Fees	\$85,929	\$67,515	\$18,414	127%
30200 Non Sig Landing Fees	\$5,046	\$3,955	\$1,091	128%
30210 Cargo Landing Fees	\$4,370	\$4,166	\$204	105%
30300 Non-Based Landing Fees	\$68,741	\$16,724	\$52,017	411%
30400 Signatory Rent	\$62,803	\$63,771	(\$968)	98%
30420 Non-Sig Use Fees	\$8,049	\$6,096	\$1,953	132%
30430 Signatory Use Fee	\$99,162	\$86,946	\$12,216	114%
30500 Equipment/Space/Services	\$1,530		\$1,530	
30507 Advertising Income	\$26,899	\$18,750	\$8,149	143%
30509 Ground Handling	\$62,084	\$83,680	(\$21,596)	74%
30600 FBO Rentals	\$25,792	\$26,042	(\$250)	99%
30800 Fuel Flowage Fees	\$8,028	\$20,731	(\$12,703)	39%
30900 Fuel Farm Leases	\$853	\$1,489	(\$636)	57%
31000 Coffee Concession	\$885	\$913	(\$28)	97%
31100 Restaurant	\$22,330	\$16,005	\$6,325	140%
31110 Liquor Concessions	\$17,476	\$12,915	\$4,561	135%
31300 Rental Car %	\$308,633	\$236,488	\$72,145	131%
31400 Rent Car Rent	\$45,377	\$44,443	\$934	102%
31600 Rent Car Fuel	\$48,384	\$62,396	(\$14,013)	78%
31900 USFS Hangar Rent	\$28,843	\$29,451	(\$608)	98%
32100 Gift Shop Faber	\$33,143	\$27,815	\$5,328	119%
32300 Terminal Rent	\$14,901	\$14,901	\$0	100%
32400 Parking Lot	\$449,698	\$323,469	\$126,229	139%
32700 Airport-Owned Commercial Bldg	\$13,824	\$9,843	\$3,981	140%
32800 Ag Land Leases	\$2,357	\$2,238	\$119	105%
32900 Non-Aeronautical Ground Rent	\$6,838	\$9,572	(\$2,734)	71%
32910 Aeronautical Ground Rent	\$8,838	\$10,649	(\$1,811)	83%
33000 Vending	\$1,996	\$3,244	(\$1,248)	62%
33800 Off Airport Rent Cars	\$8,737	\$7,088	\$1,649	123%
34000 Utilities Reimbursement	\$3,098	\$4,613	(\$1,515)	67%
34200 Miscellaneous Income	\$1,189	\$2,505	(\$1,317)	47%
34300 Ground Transport	\$34,608	\$17,891	\$16,717	193%
81402 TSA LEO Reimbursement	\$10,500		\$10,500	
81403 TSA Checkpoint OTA	\$1,387	\$1,250	\$137	111%
85100 Badging Fees Collected	\$1,814	\$833	\$981	218%
Total Income	\$1,524,143	\$1,238,387	\$285,755	123%
Gross Profit	\$1,524,143	\$1,238,387	\$285,755	123%
Expenses				
32401 Parking Management Fee	\$7,833	\$7,667	\$166	102%
32402 Parking Hourly Wages	\$35,756	\$29,875	\$5,881	120%
32403 Parking Credit Card Processing	\$13,053	\$12,290	\$764	106%
32404 Parking Adjustments	(\$375)		(\$375)	
40100 Wages	\$405,802	\$438,133	(\$32,332)	93%
40330 Overtime Wages	\$9,966	\$14,004	(\$4,039)	71%
40600 Fringe Benefits Expense	\$144,005	\$158,156	(\$14,151)	91%
40800 Legal Services		\$2,313	(\$2,313)	-

Account	Sep-26			
	Actual	Budget	Over Budget	% of Budget
41200 Insurance Expense	\$29,844	\$34,567	(\$4,723)	86%
41300 Accounting Expense	\$16,283	\$18,843	(\$2,560)	86%
41400 Phone Charges	\$3,278	\$3,579	(\$300)	92%
42000 Office Supplies	\$1,547	\$3,418	(\$1,871)	45%
42100 Computer Equipment Expense	\$5,660	\$6,603	(\$943)	86%
42200 Electricity/Gas Expense	\$51,082	\$53,469	(\$2,387)	96%
42400 Water Expense	\$6,573	\$7,369	(\$795)	89%
42500 Sewer Expense	\$2,123	\$6,068	(\$3,945)	35%
42600 Disposal Expense	\$3,843	\$3,881	(\$38)	99%
42800 Disposal-Industrial		\$1,416	(\$1,416)	-
43000 Petroleum Products Expense	\$4,125	\$5,452	(\$1,327)	76%
43400 Vehicle R&M	\$2,937	\$11,451	(\$8,514)	26%
43800 Tools/Equipment	\$1,897	\$25,714	(\$23,817)	7%
44100 Custodial Services	\$46,905	\$47,793	(\$888)	98%
44200 Contracted Maintenance	\$13,243	\$5,401	\$7,843	245%
44302 Jet Bridge R&M	\$358	\$293	\$64	122%
44400 Electric Maintenance		\$205	(\$205)	-
44600 Plumbing Expense	\$10,614	\$32	\$10,582	33188%
44800 Mechanical/Supplies	\$1,012	\$66	\$945	1524%
45000 Building General R&M	\$5,109	\$2,375	\$2,734	215%
45104 Rent Car R&M	\$4,392	\$1,542	\$2,850	285%
45105 ATCT R&M		\$159	(\$159)	-
45106 USFS Hangar R&M	\$655	\$443	\$213	148%
45107 BHS Parts and MX	\$36	\$43,400	(\$43,364)	0%
45203 Airfield Maintenance		\$1,148	(\$1,148)	-
45400 Landside Maintenance	\$474	\$1,312	(\$838)	36%
45600 Airfield Lighting R&M	\$2,320	\$3,218	(\$898)	72%
45703 Fog Abatement		\$3,000	(\$3,000)	-
45800 Snow & Ice Removal		\$86,904	(\$86,904)	-
46000 Custodial Supplies	\$11,624	\$4,398	\$7,226	264%
46400 Uniform Expense	\$1,049	\$636	\$413	165%
46600 Employee Training Expense	\$403	\$2,821	(\$2,418)	14%
46800 Travel Expense	\$5,155	\$5,650	(\$495)	91%
46801 Authorization for Travel & Per Diem Advance	\$158		\$158	
47000 Memberships	\$2,620	\$1,888	\$732	139%
47200 Safety Supplies/Equipment	\$1,058	\$1,948	(\$890)	54%
47400 Meals & PR	\$645	\$6,063	(\$5,418)	11%
47500 MSO Shop - Aviation Way		\$100	(\$100)	-
47501 Marketing	\$6,855	\$8,499	(\$1,644)	81%
47505 Mechanical Shop - Whippoorwil		\$100	(\$100)	-
47510 Cybersecurity Services and Subscriptions		\$6,250	(\$6,250)	-
47600 Consultants Expense	\$2,842	\$299	\$2,543	950%
47605 Landing Fee Commission Expense	\$13,748		\$13,748	
47707 Display Expenses		\$208	(\$208)	-
47717 VIC Expenses		\$125	(\$125)	-
49100 Fingerprint/STA Charges		\$1,063	(\$1,063)	-
49202 Badging Expenses	\$3,312	\$542	\$2,771	612%
49203 Badging / Compliance Contracts		\$1,083	(\$1,083)	-
49204 Employee Screening	\$5,274	\$4,923	\$350	107%
49205 Annual IT Support Subscriptions	\$13,202	\$6,233	\$6,969	212%
49206 On-demand IT Support		\$4,632	(\$4,632)	-
49207 Recurring IT Support Subscripti	\$3,700	\$3,183	\$517	116%
49208 Rental Car Fuel	\$56,592	\$39,221	\$17,371	144%

Account	Sep-26			
	Actual	Budget	Over Budget	% of Budget
49209 ISS CCURE/accesscontrol/camera	\$1,906	\$7,586	(\$5,680)	25%
49300 Parking	\$1,802	-	\$1,802	
49600 Flight Ice	\$525	\$575	(\$50)	91%
80600 Miscellaneous Expense		\$50	(\$50)	-
80611 BANK Charges	\$6	-	\$6	
80625 TPA EE benefits and Payroll	\$5,410	\$3,485	\$1,925	155%
80650 Finance Charges	\$271		\$271	
Uncategorized Expense	\$717		\$717	
Total Expenses	\$969,225	\$1,153,120	(\$183,895)	84%
Net Operating Income	\$554,917	\$85,268	\$469,650	651%
Other Income				
31500 CFCs	\$192,600	\$153,774	\$38,826	125%
70200 Interest Income-Unrestricted	\$21,447	\$4,558	\$16,889	471%
70300 PFC Interest Income	\$21		\$21	
89010 Federal Programs				
89000 Airport Improvement Grants	\$197,639		\$197,639	
89500 PFC Contributions	\$173,478	\$160,101	\$13,377	108%
Total for 89010 Federal Programs	\$371,117	\$160,101	\$211,016	232%
Total Other Income	\$585,185	\$318,433	\$266,752	184%
Other Expenses				
80140 Note 2019A Interest Expense	\$44,530	\$44,046	\$484	101%
80145 Note 2019 B Interest Expense	\$4,254	\$4,555	(\$301)	93%
80150 Note 2022 Interest Expense	\$97,545	\$96,484	\$1,060	101%
80205 GASB 96 Amortization Expense		\$8,667	(\$8,667)	-
80300 Depreciation	\$933,840	\$1,000,000	(\$66,160)	93%
Total Other Expenses	\$1,080,169	\$1,153,752	(\$73,583)	94%
Net Other Income	(\$494,984)	(\$835,319)	\$340,335	59%
Net Income	\$59,933	(\$750,051)	\$809,985	(8%)

Accrual basis • Prepared October 22, 2026

Missoula County Airport Authority

Budget to Actual — Fiscal Year to Date

FY 2027 • July 2026–June 2027

Account	Fiscal Year to Date			
	Actual	Budget	Over Budget	% of Budget
Income				
30100 Signatory Landing Fees	\$290,484	\$877,805	(\$587,321)	33%
30200 Non Sig Landing Fees	\$25,685	\$100,756	(\$75,071)	25%
30210 Cargo Landing Fees	\$13,507	\$62,488	(\$48,981)	22%
30300 Non-Based Landing Fees	\$149,178	\$78,274	\$70,904	191%
30301 Government Aircraft Waiver	(\$11,737)		(\$11,737)	
Total for 30300 Non-Based Landing Fees	\$137,441	\$78,274	\$59,167	176%
30400 Signatory Rent	\$251,213	\$753,633	(\$502,420)	33%
30420 Non-Sig Use Fees	\$40,211	\$146,606	(\$106,395)	27%
30430 Signatory Use Fee	\$359,665	\$1,038,249	(\$678,584)	35%
30500 Equipment/Space/Services	\$19,930		\$19,930	
30507 Advertising Income	\$114,408	\$225,000	(\$110,592)	51%
30509 Ground Handling	\$277,953	\$1,454,364	(\$1,176,412)	19%
30600 FBO Rentals	\$103,168	\$308,788	(\$205,620)	33%
30800 Fuel Flowage Fees	\$71,680	\$172,746	(\$101,066)	41%
30900 Fuel Farm Leases	\$1,917	\$10,200	(\$8,283)	19%
30901 Self Fueling	\$1,495	\$7,248	(\$5,753)	21%
Total for 30900 Fuel Farm Leases	\$3,412	\$17,448	(\$14,036)	20%
31000 Coffee Concession	\$2,853	\$10,999	(\$8,146)	26%
31100 Restaurant	\$88,499	\$211,000	(\$122,501)	42%
31110 Liquor Concessions	\$59,653	\$156,000	(\$96,347)	38%
31300 Rental Car %	\$1,471,508	\$2,239,998	(\$768,490)	66%
31400 Rent Car Rent	\$180,727	\$544,998	(\$364,271)	33%
31600 Rent Car Fuel	\$286,878	\$439,998	(\$153,120)	65%
31900 USFS Hangar Rent	\$114,863	\$345,609	(\$230,746)	33%
32100 Gift Shop Faber	\$126,394	\$336,003	(\$209,609)	38%
32300 Terminal Rent				
32301 Airport Suite	\$3,333	\$9,996	(\$6,663)	33%
32302 Transportation Security	\$56,271	\$168,816	(\$112,545)	33%
Total for 32300 Terminal Rent	\$59,604	\$178,812	(\$119,208)	33%
32400 Parking Lot	\$1,366,280	\$4,499,999	(\$3,133,719)	30%
32700 Airport-Owned Commercial Bldg	\$55,296	\$118,116	(\$62,820)	47%
32800 Ag Land Leases	\$9,427	\$26,965	(\$17,538)	35%
32900 Non-Aeronautical Ground Rent	\$30,072	\$114,864	(\$84,792)	26%
32910 Aeronautical Ground Rent	\$46,219	\$127,788	(\$81,569)	36%
33000 Vending	\$12,504	\$51,999	(\$39,495)	24%
33800 Off Airport Rent Cars	\$45,791	\$84,999	(\$39,208)	54%
34000 Utilities Reimbursement	\$18,422	\$70,001	(\$51,579)	26%
34200 Miscellaneous Income	\$5,255	\$7,001	(\$1,746)	75%
34204 Monthly Mailbox	\$320		\$320	
34206 EE Parking Citation	\$2,125		\$2,125	
Total for 34200 Miscellaneous Income	\$7,700	\$7,001	\$699	110%
34300 Ground Transport	\$166,962	\$227,999	(\$61,037)	73%
81402 TSA LEO Reimbursement	\$10,500		\$10,500	
81403 TSA Checkpoint OTA	\$4,161	\$15,000	(\$10,839)	28%
85100 Badging Fees Collected	\$4,756	\$10,000	(\$5,244)	48%
Total Income	\$5,877,826	\$15,054,305	(\$9,176,479)	39%

Account	Fiscal Year to Date			
	Actual	Budget	Over Budget	% of Budget
Gross Profit	\$5,877,826	\$15,054,305	(\$9,176,479)	39%
Expenses				
32401 Parking Management Fee	\$23,500	\$92,004	(\$68,504)	26%
32402 Parking Hourly Wages	\$105,665	\$358,500	(\$252,835)	29%
32403 Parking Credit Card Processing	\$39,728	\$147,476	(\$107,748)	27%
32404 Parking Adjustments	(\$1,125)		(\$1,125)	
40100 Wages	\$1,513,110	\$5,496,886	(\$3,983,776)	28%
40330 Overtime Wages	\$30,554	\$93,177	(\$62,623)	33%
40600 Fringe Benefits Expense	(\$42,279)	\$8,255	(\$50,534)	(512%)
40610 Medicare ER	\$23,933	\$72,420	(\$48,487)	33%
40620 PurPlan Expense	\$114,386	\$382,375	(\$267,989)	30%
40630 MT SUI	\$2,544	\$12,484	(\$9,940)	20%
40640 Health	\$232,354	\$841,702	(\$609,348)	28%
40641 Vision ER	\$3,562	\$18,499	(\$14,937)	19%
40642 Dental ER	\$14,303	\$64,746	(\$50,443)	22%
40645 Life Ins ER	\$519	\$1,836	(\$1,317)	28%
40650 PERS ER	\$145,305	\$452,992	(\$307,687)	32%
40660 Worker's Comp	\$31,930	\$130,206	(\$98,276)	25%
40670 Social Security ER	\$5,158		\$5,158	
40680 LTD ER	\$711	\$8,363	(\$7,653)	9%
40690 Flex Admin Fees	\$200		\$200	
40691 EAP Fees	\$1,619	\$650	\$969	249%
40692 Life Flight	\$194	\$825	(\$631)	23%
40693 Virgin Pulse	\$1,170	\$792	\$378	148%
Total for 40600 Fringe Benefits Expense	\$535,608	\$1,996,146	(\$1,460,538)	27%
40800 Legal Services		\$30,000	(\$30,000)	-
41200 Insurance Expense	\$92,095	\$425,997	(\$333,902)	22%
41300 Accounting Expense	\$61,245	\$109,532	(\$48,287)	56%
41400 Phone Charges	\$11,807	\$43,020	(\$31,213)	27%
41800 Communication R&M	\$378	\$21,400	(\$21,022)	2%
42000 Office Supplies	\$10,279	\$38,700	(\$28,421)	27%
42010 Job Postings	\$260		\$260	
42020 Postage	\$103		\$103	
Total for 42000 Office Supplies	\$10,642	\$38,700	(\$28,058)	28%
42100 Computer Equipment Expense	\$15,750	\$109,440	(\$93,690)	14%
42200 Electricity/Gas Expense	\$165,862	\$680,000	(\$514,138)	24%
42400 Water Expense	\$24,959	\$85,000	(\$60,041)	29%
42500 Sewer Expense	\$6,369	\$51,800	(\$45,431)	12%
42600 Disposal Expense	\$15,415	\$37,300	(\$21,885)	41%
42800 Disposal-Industrial	\$353	\$6,000	(\$5,647)	6%
43000 Petroleum Products Expense	\$13,557	\$105,000	(\$91,443)	13%
43400 Vehicle R&M	\$18,509	\$96,600	(\$78,091)	19%
43600 Equipment Rental	\$329	\$2,000	(\$1,671)	16%
43800 Tools/Equipment	\$19,605	\$89,800	(\$70,195)	22%
44000 Landscaping Expense	\$172	\$10,000	(\$9,828)	2%
44100 Custodial Services	\$186,076	\$580,000	(\$393,924)	32%
44200 Contracted Maintenance	\$82,484	\$155,000	(\$72,516)	53%
44302 Jet Bridge R&M	\$1,843	\$18,000	(\$16,157)	10%
44400 Electric Maintenance	\$1,144	\$10,000	(\$8,856)	11%
44600 Plumbing Expense	\$10,807	\$10,000	\$807	108%
44800 Mechanical/Supplies	\$4,733	\$15,000	(\$10,267)	32%
45000 Building General R&M	\$18,285	\$25,000	(\$6,715)	73%
45104 Rent Car R&M	\$16,380	\$18,500	(\$2,120)	89%

Account	Fiscal Year to Date			
	Actual	Budget	Over Budget	% of Budget
45105 ATCT R&M	\$306	\$5,000	(\$4,694)	6%
45106 USFS Hangar R&M	\$1,211	\$5,000	(\$3,789)	24%
45107 BHS Parts and MX	\$1,670	\$100,000	(\$98,330)	2%
45203 Airfield Maintenance	\$7,988	\$50,000	(\$42,012)	16%
45400 Landside Maintenance	\$1,119	\$20,000	(\$18,881)	6%
45600 Airfield Lighting R&M	\$15,845	\$15,000	\$845	106%
45703 Fog Abatement		\$3,000	(\$3,000)	-
45800 Snow & Ice Removal	\$47,456	\$317,000	(\$269,544)	15%
46000 Custodial Supplies	\$40,074	\$95,000	(\$54,926)	42%
46400 Uniform Expense	\$6,579	\$70,200	(\$63,621)	9%
46600 Employee Training Expense	\$12,071	\$129,615	(\$117,544)	9%
46800 Travel Expense	\$21,623	\$151,800	(\$130,177)	14%
46801 Authorization for Travel & Per Diem Advance	\$1,372		\$1,372	
47000 Memberships	\$6,613	\$70,950	(\$64,337)	9%
47200 Safety Supplies/Equipment	\$4,317	\$59,550	(\$55,233)	7%
47303 Wildlife Mitigation		\$8,000	(\$8,000)	-
47400 Meals & PR	\$3,629	\$40,550	(\$36,921)	9%
47401 Public Relations		\$7,950	(\$7,950)	-
47411 Airport Tenant Appreciation		\$6,000	(\$6,000)	-
Total for 47401 Public Relations	-	\$13,950	(\$13,950)	-
47402 Staff Engagement	\$517	\$18,650	(\$18,133)	3%
Total for 47400 Meals & PR	\$4,146	\$73,150	(\$69,004)	6%
47500 MSO Shop - Aviation Way		\$1,200	(\$1,200)	-
47501 Marketing	\$67,985	\$168,500	(\$100,515)	40%
47505 Mechanical Shop - Whippoorwil		\$1,200	(\$1,200)	-
47510 Cybersecurity Services and Subscriptions		\$75,000	(\$75,000)	-
47600 Consultants Expense	\$5,257	\$27,350	(\$22,093)	19%
47605 Landing Fee Commission Expense	\$26,937	\$38,500	(\$11,563)	70%
47707 Display Expenses	\$406	\$2,500	(\$2,094)	16%
47717 VIC Expenses		\$1,500	(\$1,500)	-
49100 Fingerprint/STA Charges		\$12,750	(\$12,750)	-
49202 Badging Expenses	\$5,312	\$6,500	(\$1,188)	82%
49203 Badging / Compliance Contracts	\$7,245	\$13,000	(\$5,755)	56%
49204 Employee Screening	\$22,086	\$70,000	(\$47,914)	32%
49205 Annual IT Support Subscriptions	\$54,026	\$91,795	(\$37,769)	59%
49206 On-demand IT Support	\$6,600	\$55,580	(\$48,980)	12%
49207 Recurring IT Support Subscripti	\$9,650	\$38,196	(\$28,546)	25%
49208 Rental Car Fuel	\$276,636	\$430,500	(\$153,864)	64%
49209 ISS CCURE/accesscontrol/camera	\$5,384	\$91,028	(\$85,644)	6%
49300 Parking	\$155		\$155	
49303 Parking R&M	\$1,800	\$7,000	(\$5,200)	26%
Total for 49300 Parking	\$1,955	\$7,000	(\$5,045)	28%
49600 Flight Ice	\$2,331	\$8,500	(\$6,169)	27%
66900 Reconciliation Discrepancies	(\$151)		(\$151)	
80600 Miscellaneous Expense	\$661	\$600	\$61	110%
80611 BANK Charges	(\$433)		(\$433)	
*80611 *BANK Charges	\$394		\$394	
Total for 80611 BANK Charges	(\$39)	-	(\$39)	
80625 TPA EE benefits and Payroll	\$8,765	\$35,000	(\$26,235)	25%
80650 Finance Charges	\$1,194		\$1,194	
Uncategorized Expense	\$717		\$717	
Total Expenses	\$3,701,184	\$13,306,742	(\$9,605,557)	28%
Net Operating Income	\$2,176,641	\$1,747,563	\$429,078	125%

Account	Fiscal Year to Date			
	Actual	Budget	Over Budget	% of Budget
Other Income				
31500 CFCs	\$701,650	\$1,325,001	(\$623,351)	53%
70200 Interest Income-Unrestricted	\$54,044	\$50,000	\$4,044	108%
70300 PFC Interest Income	\$63		\$63	
89010 Federal Programs				
89000 Airport Improvement Grants	\$767,933		\$767,933	
89500 PFC Contributions	\$538,989	\$2,095,001	(\$1,556,012)	26%
Total for 89010 Federal Programs	\$1,306,922	\$2,095,001	(\$788,079)	62%
89400 Capital Contributions				
89103 State Grants	\$1,575		\$1,575	
Total for 89400 Capital Contributions	\$1,575	-	\$1,575	
Total Other Income	\$2,064,254	\$3,470,002	(\$1,405,748)	59%
Other Expenses				
80140 Note 2019A Interest Expense	\$133,591	\$528,556	(\$394,965)	25%
80145 Note 2019 B Interest Expense	\$12,761	\$54,656	(\$41,895)	23%
80150 Note 2022 Interest Expense	\$292,634	\$1,157,812	(\$865,178)	25%
80205 GASB 96 Amortization Expense		\$104,000	(\$104,000)	-
80300 Depreciation	\$2,801,006	\$12,000,000	(\$9,198,994)	23%
Total Other Expenses	\$3,239,992	\$13,845,024	(\$10,605,032)	23%
Net Other Income	(\$1,175,738)	(\$10,375,022)	\$9,199,284	11%
Net Income	\$1,000,903	(\$8,627,459)	\$9,628,362	(12%)

Accrual basis • Prepared October 22, 2026

MISSOULA COUNTY AIRPORT AUTHORITY STATEMENT OF CASH FLOW For the Month Ended September 30, 2026

	<u>30-Sep</u>
CASH FLOWS FROM OPERATING ACTIVITIES	
Cash received from customers	\$ 1,972,899
Cash paid to suppliers	(364,804)
Cash paid to employees and employee benefits	<u>(561,145)</u>
Net cash flows from operating activities	<u>1,046,949</u>
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	
Payments for capital assets	(383,878)
Federal contributions	520,666
Passenger facility charges	173,478
Subsequent collections of capital contributions	8,312
Net cash flows from capital and related financing activities	<u>318,579</u>
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES	
Customer facility charges	192,600
Net cash flows from noncapital financing activities	<u>192,600</u>
CASH FLOWS FROM INVESTING ACTIVITIES	
Interest and investment revenue	<u>21,467</u>
Net cash flows from investing activities	<u>21,467</u>
Net change in cash and investments	1,579,595
Cash and investments, beginning of September, 2026	<u>19,274,314</u>
Cash and investments, end of September, 2026	<u>\$ 20,853,909</u>

	<u>30-Sep</u>
RECONCILIATION OF INCOME FROM OPERATIONS TO NET CASH FLOWS FROM OPERATING ACTIVITIES	
Income from operations	\$ <u>554,918</u>
Adjustments to reconcile loss from operations to net cash flows from operating activities:	
Change in receivables and other assets	459,121
Change in prepaid expenses	36,357
Change in unearned revenue, advance payment, and deferred inflows	(14,812)
Change in accounts payable and accrued expenses	<u>11,366</u>
Total adjustments	<u>492,031</u>
Net cash flows from operating activities	<u>\$ 1,046,949</u>

MISSOULA COUNTY AIRPORT AUTHORITY
 LONG-TERM DEBT
 For the Month Ended September 30, 2026

FY 2027	Balance June 30, 2026	Proceeds from Borrowing	Payments	Balance September 30, 2026
Note payable to First Security Bank of Missoula - series 2019A	\$ 13,316,800	\$ -	\$ -	\$ 13,316,800
Note payable to First Security Bank of Missoula - series 2019B	1,803,668		(144,104)	1,659,565
****Note payable to First Security Bank of Missoula - series 2022	<u>29,999,780</u>	<u>-</u>	<u>-</u>	<u>29,999,780</u>
	<u>\$ 45,120,248</u>	<u>\$ -</u>	<u>\$ (144,104)</u>	<u>\$ 44,976,145</u>

Note payable activity for the month ended September 30, 2026:	Amount
Proceeds from Borrowing	\$ -
Payments	\$ -

Current estimated debt service payment; payable October 1, 2026	Principal	Interest	Total
*Note payable to First Security Bank of Missoula - series 2019A	\$ -	\$ 133,591	\$ 133,591
**Note payable to First Security Bank of Missoula - series 2019B	145,074	12,761	157,836
***Note payable to First Security Bank of Missoula - series 2022	<u>-</u>	<u>292,634</u>	<u>292,634</u>
	<u>\$ 145,074</u>	<u>\$ 438,986</u>	<u>\$ 584,061</u>

**Interest on the unpaid principal is calculated on the basis of actual number of days elapsed in a 365 or 366 day year at a fixed annual interest rate of 3.98%. Interest is due and payable on the 1st day of each calendar quarter, beginning July 1, 2020. Principal is due and payable on the 1st day of each calendar quarter, beginning July 1, 2029. All unpaid principal and accrued interest is due and payable on July 1, 2044.*

***Interest on the unpaid principal is calculated on the basis of actual number of days elapsed in a 365 or 366 day year at a fixed annual interest rate of 3.04%. Interest is due and payable on the 1st day of each calendar quarter, beginning July 1, 2020. Principal is due and payable on the 1st day of each calendar quarter, beginning July 1, 2022. All unpaid principal and accrued interest is due and payable on April 1, 2029.*

****Interest on the unpaid principal is calculated on the basis of actual number of days elapsed in a 365 or 366 day year at a fixed annual interest rate of 3.87%. Interest is due and payable on the 1st day of each calendar quarter, commencing April 1, 2023, and principal is due and payable on the 1st day of each calendar quarter, commencing July 1, 2032. All unpaid principal of accrued interest is due and payable on April 1, 2047.*

MISSOULA COUNTY AIRPORT AUTHORITY OPERATING REVENUES & OPERATING EXPENSES For the Period Ended September 30, 2026 and 2025

	July - September 26	July - September 25	\$ DIFF.	% DIFF.	July - September 26 % of Gross	July - September 25 % of Gross	Change
Passenger Airline Aeronautical Revenue:							
Passenger airline landing fees (signatory & non-signatory), net air incentives	\$ 316,169	\$ 313,765	\$ 2,404	1%	6%	6%	0%
Terminal arrival fees, rents, net air incentives	588,286	560,445	27,841	5%	11%	11%	0%
Total	904,455	874,210	30,245	3%	16%	17%	-1%
Non-Passenger Aeronautical Revenue:							
Landing Fees from Cargo	13,507	12,111	1,396	12%	0%	0%	0%
Landing Fees GA	134,685	183,636	(48,951)	-27%	2%	4%	-1%
FBO revenue; contract or sponsor-operated	79,935	73,639	6,296	9%	1%	1%	0%
Cargo and hangar rentals (USFS hanger & aeronautical ground rent)	120,638	111,249	9,389	8%	2%	2%	0%
Fuel sales and fuel flowage fees	71,680	41,991	29,689	71%	1%	1%	0%
Security Reimbursements from Fed govt.	14,661	3,695	10,966	297%	0%	0%	0%
Other non-passenger operating revenue (ground handling)	277,953	364,841	(86,888)	-24%	5%	7%	-2%
Total	713,059	791,162	(78,103)	-10%	13%	15%	-3%
Non-Aeronautical Revenue:							
Land and non-terminal facility leases and revenues (ag lease & non-aeronautical ground rent)	84,257	49,847	34,410	69%	2%	1%	1%
Terminal-food and beverage	150,505	137,648	12,857	9%	3%	3%	0%
Terminal-retail stores	126,394	122,912	3,482	3%	2%	2%	0%
Terminal-services and other (advertising, vending, other)	113,772	93,812	19,960	21%	2%	2%	0%
Rental cars-excludes customer facility charges	1,888,105	1,620,400	267,705	17%	34%	32%	2%
Parking	1,366,280	1,255,131	111,149	9%	24%	25%	0%
Terminal Rent and Other (flight crew parking, badging, utilities reimbursement, other)	71,017	78,436	(7,419)	-9%	1%	2%	0%
Ground transportation	166,487	94,970	71,517	75%	3%	2%	1%
Total	3,966,817	3,453,156	513,661	15%	71%	67%	4%
Total Operating Revenue	\$ 5,584,331.00	\$ 5,118,528	\$ 465,803	9%	100%	100%	
Operating Expenses							
	July - September 26	July - September 25			July - September 26 % of Gross	July - September 25 % of Gross	Change
Personnel compensation and benefits	\$ 1,547,658	\$ 1,431,978	\$ 115,680	8%	52.72%	48.98%	4%
Communications and utilities	221,353	283,341	(61,988)	-22%	7.54%	9.69%	-2%
Supplies and materials	444,554	501,218	(56,664)	-11%	15.14%	17.14%	-2%
Contractual services	629,854	610,537	19,317	3%	21.46%	20.88%	1%
Insurance, claims and settlements	92,095	96,798	(4,703)	-5%	3.14%	3.31%	0%
	-	-					
Total Operating Expenses	\$ 2,935,514	\$ 2,923,872	\$ 11,642	0%	100%	100%	
Net Operating Income	\$ 2,648,817	\$ 2,194,656	\$ 454,161				



Director's Report

October 27, 2026

Director's Statement: September enplanements were up 16.7% year over year – the big surge was due to the fact that we were closed for 127 hours in 2025 for our runway construction project. Nationally, enplanements were down 1.2% as airlines continue to pull nonperforming routes due to the high cost of fuel. Currently we are trending up 3.7% in total enplanements year to date. Summer of 2027 looks very good as United just loaded a second summer MSO-SFO flight, so now we will have an early morning departure along with our historic late afternoon flight. United has also upgraded all four summer DEN flights to the larger mainline equipment. They are also bringing back MSO-LAX which they started up this past summer and historic mainline MSO-ORD. Way too early to see if that schedule sticks but great trend, nevertheless.

I mentioned the last couple of months that the Congress and Senate passed a Continuing Resolution that funds the Federal Government until December 11th. We have lots of industry conference calls scheduled post-election as our trade associations will be evaluating the mid-term elections and what it means as we move into the lame duck session and beyond.

Juniper and I traveled to Phoenix the week of October 5th to attend this year's AAAE Law Conference. Good conference and great refresher for both of us along with good networking with our peers.

On October 19th, Tim, Dan and numerous others had another large school tour group that was enjoyed by all.

I presented to the Reserve Street online working group; I tend to get asked to present to the group once per year. As always good questions and always happy to give airport updates.

As you can guess, never a dull moment here at the airport. With the City of Kalispell hosting a recent GOP rally, Air Force One (747) decided to operate out of MSO on the President's return flight back to Washington. Staff were busy pre/post the President's 10 minute aircraft swap as he flew in on a smaller Air Force One aircraft from Kalispell to swap over to the 747 for his return back to Andrews Air Force Base. Flight Crew and the Secret Service descended upon us as we worked through their requirements. Per normal, our staff did a great job as numerous support equipment was flown in and out of the airport.

Save the date: Friday November 20th, we will be inviting members that contributed to our Small Community Air Service Grant (MEP, TBID, Glacier Country) and any community member that wants to attend as we give an update on the results of American Airlines providing Chicago service this past winter. We will have an online option, for those interested. We have penciled in 11:30 am for that session.

I continue to be part of an air service working group that is helping draft an AAAE Air Service Development Course. We hope to have that live next month.

With the holidays soon upon us we most likely will review upcoming Board dates in November and December to make sure we have enough of you in town and/or evaluate potentially moving dates if needed.

Board Agenda: Limited agenda this month, one action item and one informational.

- Aviation Worker Screening RFP Award- explanation included in your board packet.
- Informational Item: Board of County Commissioner Resolution to Affirm Airport Policing Powers—Juniper will give update.

**Missoula County Airport Authority
Agenda Action Sheet**

Meeting Date: October 27th, 2026

1. **TITLE:** Recommendation of Award for Aviation Worker Screening RFP

Review, discussion and possible award of Aviation Worker Screening RFP to Central Montana Protection Services, LLC. **ACTION ITEM**

2. **AGENDA CATEGORY:** (Please highlight)
UNFINISHED BUSINESS **NEW BUSINESS** COMMITTEE REPORTS
INFORMATION/DISCUSSION ITEM

3. **TIME REQUIRED:** 5 Minutes

4. **BACKGROUND INFORMATION:** In the Fall of 2024, the airport entered into what was expected to be a short-term agreement with Black Knight Security and Investigations, LLC to provide employee screening services required under a TSA national amendment. The amendment, originally published in late 2023, directed airports nationwide to implement random screening of employees entering secured areas of the airport as an insider-threat mitigation measure.

Shortly after implementation, several legal challenges were filed against TSA's employee screening mandate. Recently, the D.C. Circuit has vacated the Aviation Worker Screening Amendment for TSA's failure to comply with the administrative rulemaking process, but it has delayed making that decision take legal effect while TSA undertakes new rulemaking. As a result, the Amendment remains in effect unless and until TSA completes a new rulemaking process or the Court issues its mandate and formally brings the litigation to a close.

As a result of exceeding procurement thresholds, MCAA published an RFP for Aviation Worker Services in September 2026. MCAA received four proposals to perform the associated services and a committee comprised of airport staff reviewed and scored the proposals. After review, staff shortlisted the two top-scoring respondents and performed interviews to clarify and confirm information from the proposal. The respondents were rescored upon completion of interviews and staff is recommending award of the Aviation Worker Screening RFP to Central Montana Protection Services (CMPS), LLC. Overall determination of award was based primarily on cost of services as both shortlisted firms provide similar levels of training and certification for individuals performing the scope of services in the contract.

If approved, staff will work with CMPS to bring a contract for services to the November 2026 Regular Board meeting for review and possible approval.

5. **BUDGET INFORMATION:** FY27 Budgeted Line Item; \$50,000
CY27 Estimated Cost: \$74,880

6. **SUPPLEMENTAL AGENDA INFORMATION:** 2026 Aviation Worker Screening RFP
CMPS RFP Response

7. **RECOMMENDED MOTION:** Move to award the 2026 Aviation Worker Screening RFP to Central Montana Protection Services LLC.
8. **PREPARED BY:** Tim Damrow, Deputy Director
9. **COMMITTEE REVIEW:** None



AVIATION WORKER SCREENING RFP

AUGUST 31, 2026



Missoula County Airport Authority
5225 Broadway St West
Missoula, MT 59808
(406) 728-4381

I. Invitation to Submit

The Missoula County Airport Authority ("MCAA") invites the submission of proposals from qualified firms to perform Aviation Worker Screening requirements at the Missoula Montana Airport ("the Airport"). Request for Proposals (RFP) and contract documents are available from the Point of Contact Juniper Davis by calling (406) 532-8640 during normal working hours or by email request at jdavis@flymissoula.com. Other than with written consent from the Point of Contact, all Proposers, including any persons affiliated with or in any way related to a Proposer, are strictly prohibited from contacting any MCAA Commissioners or personnel on any matter having to do in any aspect with this RFP after RFP the issue date. Any other contact with such persons associated with MCAA shall be made only through and in coordination with the Point of Contact and must be made in writing. Prohibitive or inappropriate contacts made by Proposer may result in the disqualification of the Proposer. This requirement will be strictly enforced.

Submissions must be received by the designated point of contact no later than the due date/time listed in the schedule. Late submissions will not be accepted.

Firms must present evidence that they are fully qualified and have the necessary facilities, experience, and resources to fulfill the conditions of the agreement which will ensure a high standard of service is afforded to MCAA. MCAA reserves the right to reject any applicant which, in MCAA's opinion, does not have adequate qualifications. MCAA reserves the right to terminate selection proceedings at any time.

Schedule

Date	Time	Event
August 31, 2026	1:00 pm MDT	RFP Issued
September 15, 2026	1:00 pm MDT	Optional Pre-Submission Site Visit
September 22, 2026	10:00 am MDT	Deadline to Submit Written Questions
September 29, 2026	4:00 pm MDT	MCAA Deadline for Response to Written Questions
October 9, 2026	4:00 pm MDT	Submissions Due to MCAA Point of Contact

II. Information for Respondents

Missoula Montana Airport is the Gateway to Western Montana. Currently, six airlines serve Missoula Montana Airport: Alaska, Allegiant, American, Delta, Sun Country, and United. Airlines at MSO collectively provide nonstop flights to: Chicago, Dallas/Fort Worth, Denver, Las Vegas, Los Angeles, Minneapolis/St. Paul, Oakland, Orange County, Phoenix, Phoenix/Mesa, Portland, Salt Lake City, San Diego, San Francisco, and Seattle (some routes are seasonal). MSO serves more than 1,000,000 passengers annually. Missoula Montana Airport is financially self-supporting; no local tax revenues are used for the administration, promotion, operation, or maintenance of the Airport. The airport recently completed a multi phased terminal expansion project that spans approximately 248,000 sq/ft over 4 levels.



III. RFP Scope Of Services

1. Purpose

The Airport is seeking qualified contractors to provide Aviation Worker Access Screening Services at designated access control points. The purpose of these services is to verify that individuals entering secured areas possess valid airport-issued credentials and are not carrying prohibited or restricted items into the secure area. MCAA is looking for a 3-year contract with the ability for MCAA to terminate the contract with a 1-month notice in the event of TSA regulation changes on Aviation Worker Screening requirements.

2. Scope of Work

The Contractor shall provide all personnel, supervision, and equipment necessary to conduct access screening operations at Airport-designated employee screening locations. MSO will provide metal detectors for contractors use.

The Contractor's responsibilities shall be limited to the following functions:

2.1 Credential Verification

The Contractor shall:

- Verify that each individual entering through the designated screening location possesses a valid Airport-issued identification badge or credential.
- Confirm that the badge is valid, current, and authorized for access into the secured area.
- Visually inspect credentials and compare the credential to the individual presenting it.
- Deny entry to individuals without proper credentials and notify Airport Public Safety in accordance with established procedures.

2.2 Security Screening

The Contractor shall:

- Screen persons entering the designated access point for prohibited, restricted, or unauthorized items.
- Conduct screenings utilizing Airport-approved screening methods and equipment.
- Inspect bags, backpacks, tool bags, briefcases, coolers, and other carried items as directed by Airport policies and procedures.
- Refer individuals found in possession of prohibited or restricted items to Airport Public Safety.
- Maintain screening procedures designed to prevent unauthorized items from entering secured areas.



2.3 Access Control Support

The Contractor shall:

- Monitor the designated screening location during assigned operating hours.
- Ensure only screened and authorized individuals enter through the designated access point.
- Maintain orderly and efficient screening operations.
- Immediately report security incidents, suspicious activity, credential irregularities, or attempted unauthorized access to Airport-designated personnel.

3. Contractor Personnel Requirements

The Contractor shall:

- Provide sufficient staffing to meet all required screening hours, currently at 16 hours a week. Currently two personnel are required at screening locations. TSA may change requirements to having only one person required to be at a screening location so Contractor must be flexible with those changes.
- Ensure screening personnel are properly trained in Airport-approved access control and screening procedures.
- Maintain professional appearance and conduct while performing duties.
- Ensure employees successfully complete any required Airport security training, badging, and onboarding requirements.

4. Equipment

The Airport may provide screening equipment, screening facilities, and work areas. If Contractor-provided equipment is required, such equipment must be approved by the Airport prior to use.

5. Reporting Requirements

The Contractor shall:

- Document and report all security incidents occurring at the screening location.
- Report credential discrepancies, denied access attempts, and prohibited item discoveries.
- Provide daily or monthly activity reports as required by the Airport.

6. Performance Standards

The Contractor shall:

- Conduct screening operations in accordance with Airport policies and procedures.
- Maintain continuous staffing during designated operating hours.
- Process individuals efficiently while maintaining security requirements.



- Immediately notify Airport Public Safety of any security concern or violation.

7. Exclusions

The Contractor shall not be responsible for:

- Conducting background investigations.
- Performing fingerprinting services.
- Issuing airport badges or credentials.
- Adjudicating access eligibility.
- Performing security threat assessments.
- Managing airport access control systems.
- Any law enforcement activities.

The Contractor's role shall be limited solely to the verification of airport credentials and the screening of individuals and their belongings for prohibited or restricted items at designated employee access points.

8. Deliverables

The Contractor shall provide:

- Qualified screening personnel.
- Daily staffing coverage for designated access points.
- Incident and activity reports.
- Documentation of prohibited item discoveries and denied access events.
- Ongoing compliance with Airport screening procedures and performance standards.

IV. Format for Submissions

Please format your response to this RFP in the following order to facilitate comparisons between respondents:

1. General Information

Please include the following information in your transmittal/cover letter:

- a. History of the Respondent's business and its experience.
- b. Names and background information on the principals in control of the business.

2. Respondent's use concept and operational plan

- a. Describe any pertinent details related to the security responsibilities. Ensure that there is sufficient information to understand the nature of the services to be provided and the facilities, equipment or other resources included in providing the services.
- b. Clearly provide your bid compensation to MCAA for each year of the term.



3. Respondent's Experience and Staffing

- a. Please provide the anticipated staffing plan and hours of operation. Identify the primary point of contact who will be responsible for managing the screening team with information on their experience and background.
- b. Provide three applicable and comparable references, including contact name, email address and phone number.

4. Proposal Forms

- a. Complete the MCAA Request for Proposal: Response Form attached as Exhibit A.

5. Insurance

- a. Provide evidence of insurance.
- b. Acceptable evidence includes letters from the Respondent's insurance company (Best A Rating) dated no earlier than two weeks before submittal deadline date and signed by an officer of the insurer and security provider.
- c. Insurance requirements:
 - i. Commercial General Liability - \$1,000,000 per occurrence; \$2,000,000 aggregate
 - ii. Workers' Compensation – Statutory limits
 - iii. Automobile Liability – Statutory limits
- d. Provide evidence that Respondent has not had its insurance coverage (on current or past operations) cancelled during the last 10 years – and if it has –provide an explanation as to why and provide the name/address and name of insurer's contact person (including phone number for the contact person).

6. Submittal Format

- a. Each submitter should send their submission documents electronically by email to the point of contact indicated in the section [Instructions to Respondents](#).
- b. Documents should be submitted in .PDF or .docx format unless otherwise necessary for presentation of the file.

V. Evaluation of Submissions

This RFP will be awarded to the responsible firm who, in MCAA's sole judgment, is deemed most qualified. The selection shall be based on a comparative analysis of the professional qualifications necessary for satisfactory performance of the services required and shall satisfy requirements for open and free competition. MCAA shall appoint a selection committee to evaluate potential firms and shall ensure that the members of the selection committee are kept free of pressures, both internal and external, and that they have no conflicts of interest, real or apparent. The selection committee may conduct interviews and inquiries as desired and shall make a recommendation to the MCAA Board of Commissioners. The MCAA Board of Commissioners must approve the final selection.



Each submission received will be evaluated based on the information required as set forth in Section V above, pursuant to the following selection criteria and rating system:

Scoring Rubric	
<u>Scoring Criteria</u>	<u>Rating Points</u>
Overall proposal quality and completeness of information provided	10
Respondent's experience and references	30
Respondent's past history, if any, with MCAA	10
Bid Rate	50
<u>Total Points</u>	<u>100</u>

VI. Instructions to Respondents

For this RFP the Point of Contact is Juniper Davis who is reachable by calling (406) 532-8640 during normal working hours or by email at jdavis@flymissoula.com.

The deadline for submissions is indicated in the schedule below. Submissions must be received by the Point of Contact no later than the due date/time in the schedule. Each submission must be in the form set forth in the RFP, including all required Attachments. Late submissions will not be accepted.

Proposers should email their proposal by the deadline. The sent time on the email must be at or before the submission due date and time. The provided forms must be utilized. It is also highly encouraged for Respondents to be practical and economical in presenting the information requested and proposals should not exceed **ten** (10) pages.

Schedule

Date	Time	Event
August 31, 2026	1:00 pm MDT	RFP Issued
September 15, 2026	1:00 pm MDT	Optional Pre-Submission Site Visit
September 22, 2026	10:00 am MDT	Deadline to Submit Written Questions
September 29, 2026	4:00 pm MDT	MCAA Deadline for Response to Written Questions
October 9, 2026	4:00 pm MDT	Submissions Due to MCAA Point of Contact



Optional Pre-Submission Site Visit

To participate in the Optional Pre-Submission Site Visit , Respondents should arrive in-person to the MCAA Administrative Offices on the third floor of the Airport no later than 1:00 pm on September 15, 2026.

VII. Miscellaneous Provisions

It is the intent of this RFP to describe the services being sought in sufficient detail to secure qualified Proposals. Proposals will be evaluated based upon qualifications and experience for the proposed projects, using a weighted scoring method. Proposals not conforming to the requested format or not in compliance with the specifications will not receive full scoring.

MCAA reserves the right to reject any and all proposals received and if all proposals are rejected, to re-advertise under the same or new specifications, or to make such award as in the judgment of MCAA best meets its requirements. MCAA reserves the right to waive any formalities, irregularities and/or technicalities which are not of a substantial nature and to accept the proposal which is in the best interest of MCAA. MCAA reserves the right to determine what constitutes any and all formalities, irregularities, or technicalities. MCAA shall not be obligated to respond to any Proposal submitted or legally bound in any manner whatsoever by the submission of a Proposal.

Any Proposal submitted as provided herein shall be subject to negotiation at the option of the Authority. Submission of a Proposal shall obligate the Respondent to enter into an Agreement with the Authority in accordance with the content of the submission. It is specifically understood that the Authority can accept any Proposal in its entirety without negotiation and the Respondent shall be obligated to enter into an Agreement with the Authority reflecting that Proposal. The Authority reserves the right to request any Respondent to clarify its submission or to supply additional information necessary to assist the Authority in its selection.

Before an agreement will be awarded, MCAA may conduct reference investigations as is necessary to evaluate and determine the performance record and ability of the top ranked Respondent(s) to perform per the terms of the agreement, and to determine the quality of the service(s) being offered. By submitting a proposal, you authorize MCAA to conduct reference investigations as needed.

Any and all agreements arising out of this RFP and negotiations that follow shall not be binding or valid against the Authority, its officers, employees, or agents unless approved by the Authority Board of Commissioners and executed by the Authority and the Successful Respondent in accordance with applicable laws.

The submission of a Proposal shall be considered evidence that the Respondent has investigated all the conditions as described in the RFP Documents and the Respondent is aware of the circumstances and conditions involved. The attention of the Respondent is specifically directed to, and the Respondent will be conclusively presumed to have read and become familiar with all the RFP Documents, which will be available from the Authority Administration Office. No claim for adjustment of



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5225 Broadway St West
Missoula, MT 59808
(406) 728-4381

the provisions of the Agreement shall be honored after submission on the ground that Respondents were not fully informed as to the conditions which exist.

The Respondent will be responsible for all costs (including site visits where needed) incurred in preparing or responding to this RFP. All materials and documents submitted in response to the RFP become the property of MCAA and will not be returned.

No verbal interpretation made to any Respondent as to the meaning or consequence of any portion of the RFP Documents shall be considered binding. Every request for clarification of the RFP Documents shall be made in writing by email to the Point of Contact Juniper Davis at jdavis@flymissoula.com. All such requests must be received on or before the date/time identified above as the "Deadline to Submit Written Questions". Any response by the Authority to a request by a Respondent for clarification will be made in the form of an addendum to the RFP Documents and will be sent to all parties to whom the RFP Documents have been issued not later than the date identified above as the "MCAA Deadline for Response to Written Questions". All Addenda so issued shall become part of the RFP Documents. The Authority will not be responsible for any oral instructions, interpretations, or explanations.

Disqualification and Rejection of Proposal:

Any of the following causes may be considered as sufficient for the disqualification of a Respondent and the rejection of the Proposal:

- Submission of more than one Proposal hereunder by an individual, firm, or corporation under the same or different names.
- Evidence of collusion among Respondents.
- A Respondent's default or arrearage under any previous existing agreement with the Authority.
- Existence of any unresolved claims between the Respondent and the Authority.
- The Authority reserves the right to reject any and all Proposals for any reason or for no reason.

Withdrawal of Proposal

No Proposal may be withdrawn after it has been submitted to the Authority unless the Respondent so requests in writing and such request is received by the Authority prior to the Authority's time set for receiving Proposals. No Proposal may be withdrawn after the scheduled due date for a period of ninety (90) days.

Respondent to whom a contract is awarded shall within fifteen (15) days of the date of the receipt of the final Agreement negotiated between the Respondent and the Authority deliver said Agreement fully executed. The Agreement shall substantially be in the form attached as Exhibit B. All such documents must be executed and delivered by the Respondent and approved by the Authority before the Agreement will be executed and returned to the Respondent by the Authority. The Authority reserves the right to cancel the award without liability, at any time before the Agreement has been fully executed by both parties.



Missoula County Airport Authority
5225 Broadway St West
Missoula, MT 59808
(406) 728-4381

247 The Authority reserves the right to reject any or all proposals if it determines that the proposals are not
248 responsive to the RFP or if the proposals themselves are judged not to be in the best interest of the
249 Authority.

250 VII. Federal Compliance

251 MCAA, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42
252 U.S.C. §§ 2000d to 2000d-4), 28 CFR § 50.3, and 49 CFR Part 21, hereby notifies all bidders that it will
253 affirmatively ensure that any contract entered into pursuant to this advertisement, all contractors will be
254 afforded full opportunity to submit bids in response to this invitation and will not be discriminated
255 against on the grounds of the owner's race, color, national origin, sex, creed, age, or disability in
256 consideration for an award.

257 All contracts and subcontracts that result from this solicitation incorporate by reference the provisions of
258 29 CFR Part 201, et seq, the Federal Fair Labor Standards Act (FLSA), with the same force and effect
259 as if given in full text. The FLSA sets minimum wage, overtime pay, recordkeeping, and child labor
260 standards for full and part-time workers. The Contractor has full responsibility to monitor compliance to
261 the referenced statute or regulation. The Contractor must address any claims or disputes that arise
262 from this requirement directly with the U.S. Department of Labor – Wage and Hour Division.

263 The successful Respondent shall carry out applicable requirements of the Title VI List of Pertinent
264 Nondiscrimination Acts and Authorities, as they may be amended from time to time, in the award and
265 administration of any contract entered into as a result of this RFP. Respondent shall review the
266 Required Federal Contract Provisions included in the Draft Services Agreement attached to this RFP as
267 Exhibit B.

268 If the Respondent is a certified Disadvantaged Business Enterprise ("DBE"), please provide evidence of
269 certification with your submission. For information about DBE certification, please contact the Montana
270 Department of Transportation or review the information at: [Disadvantaged Business Enterprise |](https://www.mt.gov/Disadvantaged-Business-Enterprise)
271 [Montana Department of Transportation \(MDT\) \(mt.gov\)](https://www.mt.gov/Disadvantaged-Business-Enterprise).

272 MCAA encourages all firms to subcontract portions of the work to DBE firms and to include DBE firms
273 on their teams, even when they might otherwise perform the work with their own forces.



MCAA Request for Proposal

Response Form

Missoula County Airport Authority, Missoula, Montana

This form must be completed in full. Indicate "N/A" where appropriate. If additional room is needed for a response attach an additional sheet of paper.

I. Contact Information

Information about the person(s) responding to this RFP. This should be the same person(s) who will be the point of contact for MCAA to reach out to in regard to this RFP.

- A. Contact Name _____
- B. Contact Role in the Business _____
- C. Contact Phone Number _____
- D. Contact Fax _____
- E. Contact E-Mail Address _____

II. Business Information

Information about the business which the contact is responding to the RFP on behalf of.

- A. Business Name _____
- B. Doing Business As _____
- C. Business Type _____
- D. Business Mailing Address _____

Address Line 1:	
Address Line 2:	
City:	
State/Province:	
ZIP Code:	
Country:	



1. List three (3) credit references, including at least one banking reference.

2. Please circle Yes or No to indicate whether the Business and any joint venture or affiliate entities have ever been involved in one of the following actions:

3. If you have answered Yes to any of the above, please briefly describe below the circumstances and status of each occurrence.

MCAA RFP/RFQ Form



-
- This image shows a single sheet of white paper with horizontal blue or grey ruling lines. The lines are evenly spaced and run across the width of the page. There is no handwriting or other markings on the paper.

- ## V. Conditions of Proposal Submission

VI. Acknowledgment of the Proposal Required

Page | 4
50



Missoula County Airport Authority
5225 Broadway St West
Missoula, MT 59808
(406) 728-4381

Defined terms below shall have the meanings given them in the Request for Proposal.

The undersigned having:

1. Carefully examined the RFP document.
2. Become familiar with all terms and conditions specified in the RFP document.
3. Completed answers to all forms and responded fully to the RFP document requests for information.

represents and warrants to the Authority as follows:

1. The undersigned person(s) are authorized representatives of the Business.
2. All information submitted by the Business in the proposal package is complete, accurate, and truthful.

(Note: If Business is a joint venture, all joint venture partners must sign; if Business is a corporation, at least Business's president and secretary must sign.)

Signatures

Signatory 1

Signature	_____	Signatory Title	_____
Printed Name	_____	Date	_____

Signatory 2

Signature	_____	Signatory Title	_____
Printed Name	_____	Date	_____

Signatory 3

Signature	_____	Signatory Title	_____
Printed Name	_____	Date	_____

Attested By

Secretary

Signature	_____	Signatory Title	_____
Printed Name	_____	Date	_____

SERVICES AGREEMENT

THIS **SERVICES AGREEMENT** is made and entered into this __ day of _____, 2026, by and between the MISSOULA COUNTY AIRPORT AUTHORITY ("MCAA") and _____, a Montana limited liability company ("Contractor").

Recitals

1. The Missoula County Airport Authority owns and operates the Missoula Montana Airport in Missoula County, Montana ("the Airport").
2. MCAA is interested in obtaining security screening services.
3. Contractor provides security screening services and is qualified to do so.

NOW, THEREFORE, for and in consideration of the prompt payment of all amounts due under this Agreement and the performance of the covenants, terms and conditions of this Agreement, the sufficiency of which is recognized by both parties, the parties agree as follows:

1. Scope of Services. The Contractor shall provide security screening services in accordance with mutually acceptable, written security orders, which are incorporated herein by reference. Contractor will provide a minimum of 2 (two) individuals for 16 (sixteen) hours per week/per person. This requirement may change in the future based on TSA regulations. MCAA shall give Contractor reasonable notice should this requirement change.

It is specifically agreed that Contractor is not engaged as a security consultant or operating in any form of law enforcement capacity. Contractor's employees will be permitted to carry a firearm for personal protections reasons contingent upon prior approval of Contractor's firearm training policy. Contractor shall provide MCAA with employee training and qualifications records prior to permitting individual employees to carry firearms at the Airport.

Contractor shall supply MCAA with weekly schedules at least one week in advance and requires prior approval for holiday staffing.

2. Contract Documents. "Contract Documents" as used herein shall mean and include the documents listed below, all of which are by this reference incorporated into and made a part of this Agreement. The provisions of this Agreement are complimentary and shall be interpreted to give effect to all of its provisions. In the event any provision of one Contract Document conflicts with the provision of another Contract Document, the provision in that Contract Document first listed shall govern, except as otherwise specifically stated:
 - a. Contract Amendments executed after agreement execution
 - b. This Services Agreement

- c. Exhibit A: Required Federal Provisions
 - d. Training Requirements and policies related to the Scope of Services
 - e. Firearms Qualifications policy approved by MCAA
3. Fees. MCAA agrees to pay and the Contractor agrees to accept, in full payment for the performance of this Contract, fees as outlined below [insert fees]:

The fees shall be paid within thirty (30) days of receipt of Contractor's invoice. Invoices must include a report on Contractor's activities during the preceding month. Acceptance of full payment by Contractor shall constitute a waiver of all claims, of whatever kind or nature, by Contractor against MCAA.

Contractor may adjust rates on 30 days prior written notice to (i) comply with any change in any law, regulation, ruling or collective bargaining agreement causing a change in work hours, wage rates, working conditions or other costs to Contractor, or (ii) account for added costs resulting from increases in Contractor's insurance premiums. In addition, Contractor will have the right to increase any of the amounts set forth above upon written notice to MCAA, at any time or times after the expiration of one (1) year from the date service is first rendered.

4. Term. This Agreement shall become effective on January 1, 2027 and will continue through December 31, 2030 unless terminated earlier as provided herein.
5. Termination of Agreement. MCAA shall have the right to terminate this Agreement with or without cause, on giving thirty (30) days written notice to Contractor.

Each party shall have the right to terminate this Agreement with cause if:

- a. The other party violates a material provision of this Agreement;
- b. The other party: (i) terminates or suspends its business; (ii) becomes subject to any bankruptcy or insolvency proceeding under Federal or Montana statute; (iii) becomes insolvent or subject to direct control by a trustee, receiver, or similar authority; (iv) has liquidated, voluntarily or otherwise; or (v) is unable to perform under the terms of this Agreement.

MCAA reserves the right to cancel this Agreement at any time in event of default or violation by Contractor of any provision of this Agreement. MCAA may take whatever action at law or in equity that may appear necessary or desirable to collect damages arising from a default or violation or to enforce performance of this Agreement.

6. Badging Requirements. Contractor, its employees and/or sub-contractors that require access to secured areas of the Airport shall be obligated to complete all training and comply with all security requirements and directives issued by MCAA, Transportation Security Administration or other entity having security jurisdiction at the Airport. Contractor, its employees, and contractors will surrender security badges

upon request by MCAA. Physical security media (badges and keys) remain the property of MCAA. Contractor and their employees and sub-contractors shall comply with all security related audits, inspections, and screenings. Contractor will immediately return badges to the Airport Public Safety Office when badge holder's employment is terminated, the badge is no longer needed, or the employee/contractor is on extended leave. Misuse of a badge or security procedures will bring about punitive action including suspension or revocation of one or all badges. Contractor shall be invoiced on a regular basis for badging fees as set forth in MCAA's Access Control Card Application. Fees shall be deducted from Contractor's next regular payment.

7. Representatives. The Deputy Director shall be Contractor's primary contact for all services under this Agreement. Contractor has designated _____ as the individual responsible for providing the services under this agreement and for being MCAA's primary contact.
8. Sensitive Security Information. Sensitive Security Information ("SSI") is information that, if publicly released, would be detrimental to transportation security. See 49 C.F.R. § 1520.5 for a complete definition of SSI. Contractor shall take reasonable steps to safeguard SSI in its possession or control from unauthorized disclosure. Disclosure of SSI shall only be made to covered persons, as defined in 49 C.F.R. § 1520.7. Contractor is required to store SSI in a secure container such as a locked file cabinet or draw or in a locked room. Every page of a document that contains any SSI must be marked with the SSI header and footer approved by TSA as defined in 49 C.F.R. §1520.13. Alteration of the footer is not authorized. When no longer needed, SSI must be completely destroyed to preclude recognition or reconstruction of the information. 49 C.F.R. §1520.19. MCAA shall provide Contractor with SSI Best Practices Guide and Contractor shall follow such best practices. If Contractor becomes aware that SSI has been released to unauthorized persons, Contractor shall immediately notify MCAA. 49 C.F.R. Part 1520 is attached and incorporated herein.
9. Independent Contractor Status. The parties agree that Contractor is an independent contractor for purposes of this Agreement and is not to be considered an employee of MCAA for any purpose. Contractor is not subject to the terms and provisions of MCAA's personnel policies handbook and may not be considered an MCAA employee for workers' compensation or any other purpose. Contractor is not authorized to represent MCAA or otherwise bind MCAA in any dealings between Contractor and any third parties. Each party will furnish to the other such cooperation and assistance as may be reasonably required and specified hereunder. However, at all times, each party shall remain an independent Contractor with respect to the other. Contractor will perform or provide its services free from the supervision, direction or control of MCAA. Contractor agrees that it shall comply with the applicable requirements of Montana law relating to worker's compensation insurance. Contractor shall provide proof of compliance in the form of workers' compensation insurance or

documentation of corporate officer status and maintain such insurance or corporate officer status for the duration of this Agreement.

10. Compliance with Laws. Contractor, its officers, employees, agents, subcontractors, or those under its control, will at all times comply with applicable federal, state, and local laws and regulations, Airport rules, regulations, policies, procedures and operating directives as are now or may hereinafter be prescribed by MCAA, all applicable health rules and regulations and other mandates whether existing or as promulgated from time to time by the federal, state, or local government, or MCAA including, but not limited to, permitted and restricted activities, security matters, parking, ingress and egress, environmental and storm water regulations and any other operational matters related to the operation of Airport. Contractor, its officers, employees, agents, subcontractors, and those under its control, will comply with safety, operational, or security measures required of Contractor or MCAA by the Federal Aviation Administration (FAA) or Transportation Security Administration (TSA). If Contractor, its officers, employees, agents, subcontractors or those under its control will fail or refuse to comply with said measures and such noncompliance results in a monetary penalty being assessed against MCAA, then, in addition to any other remedies available to MCAA, Contractor will be responsible and will reimburse MCAA in the full amount of any such monetary penalty or other damages. This amount must be paid by Contractor within 15 days from the date of the invoice or written notice.
11. Assignability. Contractor shall not assign any interest in this Agreement and shall not transfer any interest in the same without the prior written approval of MCAA.
12. Indemnification. To the fullest extent permitted by law, CONTRACTOR agrees to indemnify, defend and save MCAA, its officers, agents and employees harmless from and against any and all losses, damage, liability, claims, expenses, costs, fines, including but not limited to attorney's fees and court costs, and causes of action of every kind and character occasioned by, growing out of, or in any way arising or resulting from Contractor's presence on or use or occupancy of the Airport, Contractor's acts, omissions, negligence, activities, operations, professional negligence, or malpractice; Contractor's performance, non-performance or purported performance of this Agreement; or any breach by Contractor of the terms of this Agreement or any such acts, omissions, negligence, activities, operations, professional negligence, or malpractice of Contractor's officers, employees, agents, subcontractors, invitees, or any other person directly or indirectly employed or utilized by Contractor, that results in any bodily injury (including death) or any damage to property, including loss of use, incurred or sustained by any party hereto, any agent or employee of any party hereto, any other person whomsoever, or any governmental agency, regardless of whether or not it is caused in whole or in part by the negligence of a party indemnified hereunder.

In addition to the duty to indemnify and hold harmless, Contractor shall have the duty to defend MCAA, its agents, employees, and officers from all liabilities, claims, expenses, losses, costs, fines and damages (including but not limited to attorney's fees and court costs) and causes of action of every kind and character. The duty to defend under this section is independent and separate from the duty to indemnify, and the duty to defend exists regardless of any ultimate liability of Contractor, MCAA, or any indemnified party. The duty to defend arises immediately upon written presentation of a claim to the Contractor.

13. Insurance. Contractor will be required to maintain general liability insurance in the amount of \$1,000,000.00 per occurrence and \$2,000,000.00 in the aggregate. Contractor will be required to provide professional liability insurance.

Contractor shall maintain automobile occurrence coverage with combined single limits for bodily injury, personal injury and property damage of \$500,000 per occurrence and \$1,000,000.00 aggregate per year to cover such claims as may be caused by any act, omission, or negligence of Contractor and its employees, agents, representatives, or subcontractors.

All insurance policies required, including workers' compensation insurance, must be from an insurance carrier licensed to do business in the State of Montana. Contractor agrees to provide proof of insurance prior to commencing work under this Agreement. MCAA must be listed as an additional insured on the general liability insurance certificate for this Agreement unless otherwise agreed to in writing by MCAA.

14. Non-Discrimination and Other Federal Requirements. Operator agrees and shall comply with the list of Required Federal Provisions, attached as Exhibit A. Noncompliance with the provisions of Exhibit A shall constitute a material breach of this Agreement. In the event of such noncompliance, MCAA shall have the right to terminate this agreement without liability therefor or at the election of MCAA or the United States either of both shall have the right to judicially enforce said provisions.
15. Modifications. This Agreement may be modified in writing at any time by mutual agreement of the Authority and Contractor.
16. Records. Contractor shall maintain sufficient records incident to the performance of this Agreement to enable MCAA to document the performance of the Agreement. Contractor shall allow access to those records by MCAA. Records shall be maintained for at least three years after completion of this Agreement.
17. Ownership and Publication of Materials. All reports, information, data and other materials prepared by Contractor pursuant to this Agreement are the property of the Authority, which has the exclusive and unrestricted authority to release, publish or otherwise use, in whole or in part, information relating thereto. No material produced in whole or in part under this Agreement may be copyrighted or patented in the United States or in any other country without the prior written approval of the Authority.

18. Public Access to Information. Contractor acknowledges that the Authority is a political subdivision of the State of Montana and its records are public and subject to disclosure under Montana law. Certain limited information may be protected from disclosure. Protected information includes information concerning individual privacy, legitimate trade secrets and other constitutionally protected proprietary information and certain information relating to individual or public safety. The parties agree to confer prior to disclosure of information relating to this Agreement and its performance which may include protected information.
26. Notices. A notice, demand or other communication under this Agreement by one party to the other shall be sufficiently given or delivered if it is dispatched by mail, postage prepaid, return receipt requested; delivered personally; or by electronic mail; and
- a. In the case of Contractor is addressed or delivered personally to:
-
- b. In the case of the Authority, is addressed or delivered personally to:
- Missoula County Airport Authority
5225 Highway 10 West
Missoula, MT 59808-9399
Attention: Brian Ellestad
27. Governing Law and Venue. This Agreement shall be construed and interpreted pursuant to the laws of the State of Montana. Venue for any dispute or suit concerning this Agreement shall be in Missoula County, Montana.
28. Merger. This Agreement represents the entire agreement of the parties hereto and NO REPRESENTATIONS, EXPRESS OR IMPLIED, have been made by any party except as contained herein. This Agreement is in substitution of and supersedes any and all prior agreements, discussions, understandings or conversations between the parties, their agents and employees pertaining to this transaction.
29. Partial Invalidity. If any term, covenant, condition, or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable the remainder of the provisions hereof shall remain in full force and effect and shall in no way be affected, impaired or invalidated thereby.
30. Attorney Fees. In any action brought by either party to enforce any of the terms of this Agreement, the prevailing party in such action shall be entitled to costs, out-of-pocket expenses, expert and lay witness fees and expenses, and such reasonable attorney and paralegal fees as the court shall determine just including any such costs,

out-of-pocket expenses and fees incurred on any appeals or in any bankruptcy proceeding.

31. Headings and Captions. The various headings, titles, subtitles, captions and numbers and the groupings of the provisions of this Agreement into separate sections and paragraphs are for the purpose of convenience only and are to be ignored in any construction of the provisions of this Agreement.
32. Waiver. The failure of MCAA or Contractor to insist upon strict performance of any of the terms, conditions, or covenants herein shall not be deemed a waiver of any rights or remedies that either may have and shall not be deemed a waiver of any subsequent breach or default in the terms, conditions or covenants contained in this Agreement.
33. Amendments. This Agreement may not be modified, altered or amended in any manner unless such modification, alteration or amendment is reduced to writing and executed by all parties to this Agreement.

IN WITNESS WHEREOF, the Authority and Contractor have executed this Agreement as of the date first written above.

MISSOULA COUNTY AIRPORT AUTHORITY

By: Brian Ellestad, Airport Director

CONTRACTOR

By: _____

Exhibit A

REQUIRED FEDERAL CONTRACT PROVISIONS

The following provisions are attached and incorporated by reference into the Off Airport Rental Car Operation and Facilities Use Agreement between the Missoula County Airport Authority ("Authority") and Rocky Mountain Transportation, LLC, dba as Dollar Car Rental, a limited liability corporation registered to do business in Montana ("Operator").

1. GENERAL CIVIL RIGHTS PROVISIONS

In all its activities within the scope of its airport program, the Operator agrees to comply with pertinent statutes, Executive Orders, and such rules as identified in Title VI List of Pertinent Nondiscrimination Acts and Authorities to ensure that no person shall, on the grounds of race, color, national origin, creed, sex, age, or disability be excluded from participating in any activity conducted with or benefiting from Federal assistance.

This provision is in addition to that required by Title VI of the Civil Rights Act of 1964.

COMPLIANCE WITH NONDISCRIMINATION REQUIREMENTS

During the performance of this contract, the Operator, for itself, its assignees, and successors in interest (hereinafter referred to as the "Operator") agrees as follows:

- a. **Compliance with Regulations:** The Operator (hereinafter includes consultants) will comply with the Title VI List of Pertinent Nondiscrimination Acts and Authorities, as they may be amended from time to time, which are herein incorporated by reference and made a part of this contract.
- b. **Non-discrimination:** The Operator, with regard to the work performed by it during the contract, will not discriminate on the grounds of race, color, national origin, creed, sex, age, or disability in the selection and retention of subcontractors, including procurements of materials and leases of equipment. The Operator will not participate directly or indirectly in the discrimination prohibited by the Nondiscrimination Acts and Authorities, including employment practices when the contract covers any activity, project, or program set forth in Appendix B of 49 CFR part 21 including amendments thereto.
- c. **Solicitations for Subcontracts, Including Procurements of Materials and Equipment:** In all solicitations, either by competitive bidding or negotiation made by the Operator for work to be performed under a subcontract, including procurements of materials, or leases of equipment, each potential subcontractor or supplier will be notified by the Operator of the Operator's obligations under this contract and the Nondiscrimination Acts and Authorities on the grounds of race, color, or national origin.
- d. **Information and Reports:** The Operator will provide all information and reports required by the Acts, the Regulations, and directives issued pursuant thereto and will permit access to its books, records, accounts, other sources of information, and its facilities as may be determined by the Authority or the Federal Aviation Administration to be pertinent to ascertain compliance with such Nondiscrimination Acts and Authorities and instructions. Where any information required of a contractor is in the

exclusive possession of another who fails or refuses to furnish the information, the Operator will so certify to the Authority or the Federal Aviation Administration, as appropriate, and will set forth what efforts it has made to obtain the information.

- e. **Sanctions for Noncompliance:** In the event of a Operator's noncompliance with the non-discrimination provisions of this contract, the Authority will impose such contract sanctions as it or the Federal Aviation Administration may determine to be appropriate, including, but not limited to:
 - i. Withholding payments to the Operator under the contract until the Operator complies; and/or
 - ii. Cancelling, terminating, or suspending a contract, in whole or in part.
- f. **Incorporation of Provisions:** The Operator will include the provisions of paragraphs one through six in every subcontract, including procurements of materials and leases of equipment, unless exempt by the Acts, the Regulations, and directives issued pursuant thereto. The Operator will take action with respect to any subcontract or procurement as the Authority or the Federal Aviation Administration may direct as a means of enforcing such provisions including sanctions for noncompliance. Provided, that if the Operator becomes involved in, or is threatened with litigation by a subcontractor, or supplier because of such direction, the Operator may request the Authority to enter into any litigation to protect the interests of the Authority. In addition, the Operator may request the United States to enter into the litigation to protect the interests of the United States.

2. TITLE VI LIST OF PERTINENT NONDISCRIMINATION ACTS AND AUTHORITIES

During the performance of this contract, the Operator, for itself, its assignees, and successors in interest (hereinafter referred to as the "Operator") agrees to comply with the following non-discrimination statutes and authorities; including but not limited to:

- Title VI of the Civil Rights Act of 1964 (42 U.S.C. § 2000d et seq., 78 stat. 252) (prohibits discrimination on the basis of race, color, national origin);
- 49 CFR Part 21 (Non-discrimination in Federally-Assisted programs of the Department of Transportation—Effectuation of Title VI of the Civil Rights Act of 1964) including amendments thereto;
- The Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970, (42 U.S.C. § 4601) (prohibits unfair treatment of persons displaced or whose property has been acquired because of Federal or Federal-aid programs and projects);
- Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. § 794 et seq.), as amended (prohibits discrimination on the basis of disability); and 49 CFR part 27 (Nondiscrimination on the Basis of Disability in Programs or Activities Receiving Federal Financial Assistance);
- The Age Discrimination Act of 1975, as amended (42 U.S.C. § 6101 et seq.) (prohibits discrimination on the basis of age);
- Airport and Airway Improvement Act of 1982 (49 U.S.C. § 47123), as amended (prohibits discrimination based on race, creed, color, national origin, or sex);
- The Civil Rights Restoration Act of 1987 (P.L. 100-259) (broadened the scope, coverage and applicability of Title VI of the Civil Rights Act of 1964, the Age Discrimination Act of 1975 and Section 504 of the Rehabilitation Act of 1973, by expanding the definition of the terms "programs or activities" to include all of the programs or activities of the

Federal-aid recipients, sub-recipients and contractors, whether such programs or activities are Federally funded or not);

- Titles II and III of the Americans with Disabilities Act of 1990 (42 U.S.C. § 12101, et seq) (prohibit discrimination on the basis of disability in the operation of public entities, public and private transportation systems, places of public accommodation, and certain testing entities) as implemented by U.S. Department of Transportation regulations at 49 CFR Parts 37 and 38;
- Title IX of the Education Amendments of 1972, as amended, which prohibits you from discriminating because of sex in education programs or activities (20 U.S.C. § 1681, et seq).

APPENDIX C

MISSOULA COUNTY AIRPORT AUTHORITY

POLICY TITLE: Procurement Protest Policy

SUBJECT AREA: Administration

DATE ADOPTED: November 26, 2019

POLICY STATEMENT

Missoula County Airport Authority ("MCAA") policy requires that all prospective contractors be accorded fair and equal consideration in the award and solicitation of contracts. To that end, any interested party shall have the right to protest alleged inequities in the procurement process and to have its issues heard, evaluated and resolved administratively.

"Interested Party" is defined as an actual or prospective offeror whose direct economic interest would be affected by the award of a contract or by failure to award a contract.

Submittal Procedure

An Interested Party wishing to protest a matter involving a proposed procurement or contract shall file a written submission with MCAA's Administrative Manager by certified mail to 5225 Highway 10 West, Missoula, MT 59808, or other delivery method whose receipt can be verified. Electronic submission of protests is not acceptable unless an original signed copy of the protest is received by the Administrative Manager within 24 hours (not including weekends and holidays) after receipt of the electronic copy. The Administrative Manager may, however, permit the electronic provision of supplemental information after the initial protest submittal.

The protest shall include, at a minimum:

- a. The name and address of the protesting party and its relationship to the procurement sufficient to establish that the protest is being filed by an Interested Party;
- b. Identity of the contact person for the protestor, including name, title, address, telephone, fax and email addresses. If the contact point is a third party representing the protestor, the same information must be provided, plus a statement defining the relationship between the protestor and the third party;
- c. Identification of the procurement;
- d. A description of the nature of the protest, referencing the portion(s) of the solicitation involved;
- e. Identification of the provision(s) of any law, regulation, or other governance upon which the protest is based;
- f. A complete discussion of the basis for the protest, including any supporting facts, documents or data;
- g. A statement of the specific relief requested; and
- h. A notarized affirmation by the protestor (in an individual) or by an owner or officer of the protestor (if not an individual) as to the truth and accuracy of the statements made in the protest submittal.

The protestor is solely responsible for the completeness and validity of the information provided. Any documents relevant to the protest should be attached to the written submission. Documents which are readily available on the internet may be referenced to an appropriate link.

Upon receipt of a protest, the Administrative Manager shall promptly notify the FAA program manager of the relevant details.

Pre-Bid Protests

A protest related to the technical scope or specification, terms, conditions, or form of the solicitation must be received no later than ten (10) working days prior to the date established for opening of bids or receipts of proposals.

The protest must conform in all respects to the requirements set forth in the Submittal Procedure. Upon receipt of such a protest, the Administrative Manager shall notify all prospective offerors and other known Interested Parties of the receipt and nature of the protest. Unless the Administrative Manager determines that delay will be prejudicial to MCAA's interests or that the protest lacks substantial merit, the solicitation process will be extended pending resolution of the protest.

All substantive issues raised in the submitted protests will be considered and either denied or sustained, in part or in whole, by the Airport Director in writing. A written decision specifying the grounds for sustaining all or part of or denying the protest will be transmitted to the protestor prior to the receipt of bids or proposals in a manner that provides verification of receipt. A notice of decision shall be provided to all parties given notice of the protest.

Should the protest be upheld in whole or in substantial part, the Administrative Manager may either:

- a. Amend the solicitation to correct the document or process accordingly;
- b. Cancel the solicitation in its entirety.

If the solicitation is amended, the time for receipt of bids or proposals shall be equitably extended to permit all participants to revise their bids or proposals to reflect the decision. If the protest is denied, the solicitation shall proceed. Such decision shall be final, except as provided below or by applicable law or regulation.

Protests received by MCAA after the time period specified above shall be considered untimely and shall be denied on that basis.

Pre-Award Protests

A protest related to whether a proposer is a responsible bidder or that a proposal does not meet the criteria of the solicitation must be received no later than ten (10) working days after the opening of bids or receipts of proposals.

The protest must conform in all respects to the requirements set forth in the Submittal Procedure. A written decision addressing all substantive issues raised in the submitted protest and stating

the grounds for allowing or denying the protest will be transmitted to the protestor in a manner that provides verification of receipt. Such decision shall be final, except as provided below or by applicable law or regulation.

Protests received by MCAA after the time period specified above shall be considered untimely and shall be denied on that basis.

Post-Award Protests

A protest related to whether the evaluation process conducted by MCAA is improper, illegal, or the decision to award the contract is arbitrary and capricious must be received no later than ten (10) working days after the MCAA Board of Commissioners has awarded the contract. The protest must conform in all respects to the requirements set forth in the Submittal Procedure.

A written decision addressing all substantive issues raised in the submitted protest and stating the grounds for allowing or denying the protest will be transmitted to the protestor in a manner that provides verification of receipt. Such decision shall be final, except as provided below or by applicable law or regulation.

Protests received by MCAA after the time period specified above shall be considered untimely and shall be denied on that basis.

Decision

Upon receipt and evaluation of all relevant information, including any pertinent law or regulations, the Airport Director shall prepare a decision. The decision will contain four parts:

- a. Summary – Describes briefly the protesting party, the solicitation involved, the issues(s) raised, and the decision;
- b. Background – Describes in more detail the history of the solicitation and the procurement events leading to the protest, the date the protest was received, and the process by which it was evaluated;
- c. Discussion - Identifies the substantive issue or issues raised by the protestor, and the factors considered in reaching a decision, and the rationale for the decision;
- d. Determination - States the decision and any remedy or subsequent action, e.g. cancellation of the procurement, resulting from it.

Decisions shall be issued to the protestor; other Interested Parties shall receive either a copy of the decision or a notice of decision, as appropriate.

Reconsideration

Reconsideration of a final decision may occur if relevant and critical information is discovered after final determination has been made. In such a case, a protestor may file a request for reconsideration with the MCAA Board of Commissioners setting forth the relevant and critical information that has been discovered; why the information was not available during the original

protest period and how the information changes the analysis in the written decision. A request for reconsideration under this section must be filed within ten (10) working days after the written decision is provided to the protestor. The decision of the MCAA Board of Commissioners under this section is final, except as provided by applicable law or regulation.

Appeal to FAA

The FAA may entertain protests that involve violation of federal laws or regulations and protests that involve allegations that MCAA's protest procedures were not followed.



September 28, 2026

ADDENDUM
AVIATION WORKER SCREENING
REQUEST FOR PROPOSALS

Question 1 received: Will proposals be considered public information?

Answer to Question 1: All records of the Missoula County Airport Authority are subject to public records requests.

Question 2 received: If yes, will you be providing them to anyone if requested?

Answer to Question 2: Yes. If requested, we would provide the proposal. If your proposal is selected for award, it will also be included in the Board agenda materials when the Board considers awarding the contract.

Question 3 received: Can we request that personal information including financial information be redacted?

Answer to Question 3: Yes, we can redact certain financial information from Board packet materials. Please identify any information in your submission that you consider sensitive or confidential, and we will determine if that information can be redacted.

If we receive a public records request, we must evaluate whether applicable privacy protections under state law outweigh the public's right to know. We cannot provide a definitive determination until such a request is received and reviewed.

Question 4 received: Our business entity only has two financial references. Will this be a problem?

Answer to Question 4: Please submit the financial references you have available.

Question 5 received: The RFP states the job may move from two security officers to one. Does this mean there would be one security guard at two different doors, or just one working at any given time?

Answer to Question 5: If TSA removes the requirement for two security officers, the position would be reduced to one officer assigned to a single door.

Question 6 received: If moving to only one security guard, will they be given breaks to use the restroom?

Answer to Question 6: Restroom breaks should be taken between door rotations. In the event of an urgent need, MSO staff can provide temporary coverage.



Question 7 received: We are seeking clarification on how many hours a week of work is anticipated. On page 4, line 70, it states the selected contractor shall provide "sufficient staffing to meet all required screening hours, currently at 16 hours a week." Are we correct in understanding that this states there are only 16 total coverage hours needed per week for this service?

Answer to Question 7: The number of hours that we need each week is determined by the number of badged employees who have access to the SIDA/Sterile areas of the airport, along with the total number of access points into those areas. Based on current numbers, we need to provide screening for 16 hours per week and that has stayed consistent, so we don't expect it to change dramatically.

The screening is randomized to ensure compliance; constant/continuous screening is not required.



5225 West Broadway | Missoula, MT 59808
www.flymissoula.com | 406-728-4381

October 2, 2026

ADDENDUM 2
AVIATION WORKER SCREENING
REQUEST FOR PROPOSALS

This contract involves, in part, security services for public buildings and facilities and is therefore subject to prevailing wage requirements for nonconstruction services pursuant to Title 18, Chapter 2. The applicable prevailing wages for nonconstruction services can be found here:

https://erd.dli.mt.gov/_docs/labor-standards/Prevailing-Wage/2026-NCS.pdf

Re: EXTERNAL:Re: Missoula Montana Airport: RFP for aviation worker security screening

From Robert Long <robertl@cmpsgf.org>

Date Mon 9/14/2026 9:27 PM

To Juniper Davis <jdavis@flymissoula.com>

 2 attachments (1 MB)

CMPS_Missoula_Airport_RFP_FINAL_3pct_Escalation.pdf; MCAA Missoula Airport .pdf;

Email to Juniper Davis

Subject: CMPS Proposal – Aviation Worker Screening Services RFP

Dear Ms. Davis,

Thank you for the opportunity to submit Central Montana Protection Services LLC's proposal for Aviation Worker Screening Services at Missoula Montana Airport.

Attached for your review are our completed proposal and MCAA Appendix A Response Form.

CMPS proposes the following three-year rate structure:

Year 1: \$45.00 per officer hour

Year 2: \$46.35 per officer hour

Year 3: \$47.74 per officer hour

Federal holiday rates are:

Year 1: \$69.50 per officer hour

Year 2: \$71.59 per officer hour

Year 3: \$73.74 per officer hour

The Year 2 and Year 3 rates reflect a 3% annual increase to account for anticipated increases in wages, insurance, training, and other operating costs necessary to maintain qualified security personnel throughout the contract term.

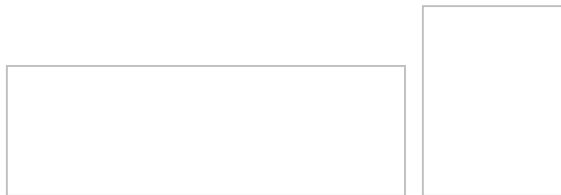
CMPS Security is prepared to provide reliable staffing, supervision, access-control screening, incident reporting, and compliance with MCAA and TSA requirements. We appreciate the opportunity to be considered and look forward to the possibility of supporting Missoula Montana Airport.

Please confirm receipt of our submission. Should MCAA require clarification or additional information during its evaluation, I will respond promptly.

Respectfully,

Robert Long
C.M.P.S. Security
PSP-EPI-LIC-38693
PSP-RE-LIC-38694

Address:
2 - 5th Street North
Suite # 205
Great Falls, Montana 59401
Personal Cell phone [\(406\) 899-6095](tel:4068996095)



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On Mon, Aug 31, 2026 at 4:56 PM Robert Long <robertl@cmpsgf.org> wrote:

Thank you for sending over the RFP documents. We have received them and will begin our review.

Best regards,

Robert Long
CMPS Security
PSP-EPI-LIC-38693
PSP-RE-LIC-38694

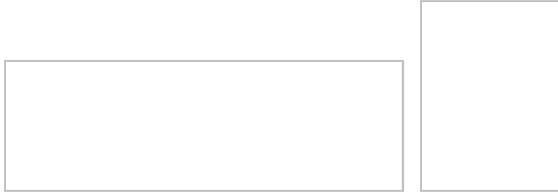
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2 - 5th Street North
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Robert Long
C.M.P.S. Security
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On Mon, Aug 31, 2026 at 3:58 PM Juniper Davis <jdavis@flymissoula.com> wrote:

Thank you for reaching out. Attached is the RFP with all relevant exhibits.

We appreciate your interest,

Juniper Davis

Juniper Davis

Legal Counsel
Missoula Montana Airport
[5225 West Broadway, Missoula, MT 59808](https://www.missoulaairport.com/5225-West-Broadway-Missoula-MT-59808)
[406.532.8640](tel:406.532.8640)

From: Robert Long <robertl@cmpsgf.org>

Sent: Monday, August 31, 2026 3:54 PM

To: Juniper Davis <jdavis@flymissoula.com>

Subject: EXTERNAL:Re: Missoula Montana Airport: RFP for aviation worker security screening

[THIS MESSAGE ORIGINATED FROM OUTSIDE OUR ORGANIZATION - DON'T CLICK LINKS OR ATTACHMENTS UNLESS YOU'RE SURE THE CONTENT IS SAFE]

Subject: Request for RFP Documents – Aviation Worker Security Screening Services

Dear Ms. Davis,

Thank you for providing the information regarding the upcoming Request for Proposals for security screening services of aviation workers at Missoula Montana Airport.

Central Montana Protection Services (CMPS) is very interested in this opportunity and would like to formally request a complete copy of the **RFP and all associated contract documents**, including any attachments, specifications, requirements, evaluation criteria, forms, and applicable exhibits.

Please send the solicitation materials to this email address at your earliest convenience. We would also appreciate being included on any future communications, amendments, addenda, or updates related to this solicitation.

CMPS looks forward to reviewing the requirements and submitting a competitive proposal for consideration by the Missoula County Airport Authority.

Thank you for your time and assistance.

Respectfully,

Robert D. Long

Robert Long
C.M.P.S. Security
PSP-EPI-LIC-38693
PSP-RE-LIC-38694

Address:
[2 - 5th Street North](#)
[Suite # 205](#)
[Great Falls, Montana 59401](#)
Personal Cell phone [\(406\) 899-6095](#)



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On Mon, Aug 31, 2026 at 3:16 PM Juniper Davis <jdavis@flymissoula.com> wrote:

The Missoula County Airport Authority invites the submission of proposals from firms to perform security screening services of aviation workers at the Missoula Montana Airport for a three-year term.

The Request for Proposal and contract documents can be requested by reaching out to Juniper Davis by calling [\(406\) 532-8640](tel:(406)532-8640) during normal working hours or by email request at jdavis@flymissoula.com. The deadline for submissions is October 9, 2026.



Juniper Davis

Legal Counsel

Missoula Montana Airport

[5225 West Broadway, Missoula, MT 59808](#)

[406.532.8640](#)



MCAA Request for Proposal

Response Form

Missoula County Airport Authority, Missoula, Montana

This form must be completed in full. Indicate "N/A" where appropriate. If additional room is needed for a response attach an additional sheet of paper.

I. Contact Information

Information about the person(s) responding to this RFP. This should be the same person(s) who will be the point of contact for MCAA to reach out to in regard to this RFP.

A. Contact Name	Robert D. Long
B. Contact Role in the Business	President
C. Contact Phone Number	(406) 899-6095
D. Contact Fax	N/A
E. Contact E-Mail Address	robertl@cmpsgf.org

II. Business Information

Information about the business which the contact is responding to the RFP on behalf of.

A. Business Name	Central Montana Protection Services LLC
B. Doing Business As	CMPS Security
C. Business Type	Limited Liability Company (LLC)
D. Business Mailing Address	

Address Line 1:	2 5th Street North, Suite 205
Address Line 2:	N/A
City:	Great Falls
State/Province:	Montana
ZIP Code:	59401
Country:	United States



Missoula County Airport Authority
5225 Broadway St West
Missoula, MT 59808
(406) 728-4381

E. Business Phone Number	(406) 899-6095
F. Business Fax	N/A
G. Business E-Mail Address	robertl@cmpsgf.org
H. Business Registration State	Montana
I. Business Registration Date	November 24, 2021
J. Business registered in the state of Montana?	Yes
K. Business Owner/Stakeholder(s)	Robert D. Long - 55%; Aaron - 25%; Kode - 10%; John Conner - 10%

III. Business History

Describe a brief history of the Business entity. Note any changes in the Business's name and ownership structure and any other dbas under which the company has been doing business. Please indicate airport experience if any.

Central Montana Protection Services LLC (CMPS Security) is a Montana LLC headquartered in Great Falls.
CMPS was incorporated on November 24, 2021 and provides professional security services throughout Montana.
Services include armed and unarmed security, access control, mobile patrol, incident reporting and fire watch.
CMPS also provides executive protection, investigations and security programs tailored to client requirements.
CMPS emphasizes disciplined training, professional supervision, accountability and dependable client service.
Company materials state officers complete 128 hours of advanced scenario-based instruction beyond state minimums.
CMPS also uses POST-certified instructors for in-house training and continuing officer development.
CMPS uses GPS-tracked patrol and reporting tools to strengthen documentation, oversight and accountability.
Dedicated supervision and scalable staffing support both single-post assignments and multi-unit operations.
CMPS serves commercial, healthcare, industrial, infrastructure, institutional and event security environments.
For MCAA, CMPS will apply its access-control, credential-verification, screening and reporting capabilities.
Assigned personnel will comply with required MCAA and TSA training, badging and procedures.



Missoula County Airport Authority
5225 Broadway St West
Missoula, MT 59808
(406) 728-4381

IV. Business Financials

1. List three (3) credit references, including at least one banking reference.

Reference Name	Reference Address	Reference Phone Number
Bravera Bank	1019 7th St S, Great Falls, MT 59405	(406) 268-0404
WEX - Fleet Account	1 Hancock St, Portland, ME 04101	1-833-225-5939
GM Financial	801 Cherry St, Ste 3600, Fort Worth, TX 76102	1-855-501-5563

2. Please circle Yes or No to indicate whether the Business and any joint venture or affiliate entities have ever been involved in one of the following actions:

- A. File a petition in bankruptcy court. Yes / ☒ No
- B. Filed for protection from creditors in bankruptcy court. Yes / ☒ No
- C. Had involuntary proceedings filed in bankruptcy court. Yes / ☒ No
- D. Have an expectation of doing any of the three (3) actions above in the next six (6) months? Yes / ☒ No

3. If you have answered Yes to any of the above, please briefly describe below the circumstances and status of each occurrence.

N/A - All bankruptcy questions above are answered No.



Missoula County Airport Authority
5225 Broadway St West
Missoula, MT 59808
(406) 728-4381

4. Has Business defaulted on a loan or a contract or performance agreement for the delivery of services/product at an airport or other facility? Yes ☒ No

No - CMPS Security has not defaulted on a loan, contract or performance agreement.

5. For owners of a closely held corporation: Attach a personal financial statement current within three (3) months from date of submittal.
6. Attach a list of any judgments against Business or any litigation pending against the Business and describe circumstances. Also list any judgments against Business which have been satisfied within the last five (5) years and explain.
7. Attach a list of any outstanding tax liens against the Business with an explain of each.
8. Business shall supply information as to whether any of its officers and/or principals have been convicted of a felony or whether the Business is currently involved in legal proceedings regarding its performance or delivery of its services to a vendor/service provider, property owner, airport owner or its agent or other party. If it is, it shall supply a brief narrative describing the situation.

V. Conditions of Proposal Submission

Submission of Proposal constitutes a firm offer to the Authority and may be accepted by the Authority at any time prior to 120 days after the submission deadline.

VI. Acknowledgment of the Proposal Required

This Proposal is being submitted in response to a specific Request For Proposal/Qualification supplied to the Business by an authorized representative of the Missoula County Airport Authority.



Missoula County Airport Authority
5225 Broadway St West
Missoula, MT 59808
(406) 728-4381

Defined terms below shall have the meanings given them in the Request for Proposal.

The undersigned having:

1. Carefully examined the RFP document.
2. Become familiar with all terms and conditions specified in the RFP document.
3. Completed answers to all forms and responded fully to the RFP document requests for information.

represents and warrants to the Authority as follows:

1. The undersigned person(s) are authorized representatives of the Business.
2. All information submitted by the Business in the proposal package is complete, accurate, and truthful.

(Note: If Business is a joint venture, all joint venture partners must sign; if Business is a corporation, at least Business's president and secretary must sign.)

Signatures

Signatory 1

Signature

Signatory Title

President

Printed Name

Robert D. Long

Date

9/12/2024

Signatory 2

Signature

Signatory Title

Printed Name

Date

Signatory 3

Signature

Signatory Title

Printed Name

Date

Attested By

Secretary

Signature

Signatory Title

Secretary

Printed Name

Teresa Conner

Date

9/14/2024

CMPS SECURITY - APPENDIX A SUPPLEMENTAL DISCLOSURES

Item 5 - Personal Financial Statement: N/A. Central Montana Protection Services LLC is a limited liability company, not a corporation. CMPS will provide additional financial documentation if MCAA determines it is required.

Item 6 - Judgments and Litigation: None. CMPS reports no judgments against the business, no pending litigation, and no satisfied judgments within the last five years.

Item 7 - Outstanding Tax Liens: None. CMPS reports no outstanding tax liens.

Item 8 - Legal Proceedings: CMPS reports no current legal proceedings regarding its performance or delivery of services. The authorized signer should confirm the separate felony-conviction portion of Item 8 before final submission.

CENTRAL MONTANA PROTECTION SERVICES LLC

AVIATION WORKER SCREENING SERVICES PROPOSAL

Submitted to Missoula County Airport Authority
Missoula Montana Airport

RFP	Aviation Worker Screening RFP - August 31, 2026
Submitted by	Robert D. Long, President - Central Montana Protection Services LLC (CMPS Security)
Address	2 5th Street North, Suite 205, Great Falls, Montana 59401
Phone / Email	(406) 899-6095 robertl@cmpsgf.org

1. GENERAL INFORMATION / TRANSMITTAL LETTER

Dear Ms. Davis and Members of the MCAA Selection Committee:

Central Montana Protection Services LLC respectfully submits this proposal to provide Aviation Worker Screening Services at Missoula Montana Airport. CMPS understands that the assignment includes aviation-worker credential verification, screening of persons and carried items, access-control support, incident reporting, and compliance with Airport-approved screening procedures.

Business history and experience. CMPS Security is a Montana-based private security company headquartered in Great Falls. CMPS provides contract security, access control, patrol, incident reporting, supervision, loss prevention and site-specific security services. CMPS will apply its established security-management practices to MCAA's aviation-worker screening procedures and required Airport/TSA training.

Principal in control. Robert D. Long, President, will serve as the primary management contact and will oversee staffing continuity, scheduling, performance, documentation and coordination with MCAA.

Respectfully submitted,

Robert D. Long

President, Central Montana Protection Services LLC

2. RESPONDENT'S USE CONCEPT AND OPERATIONAL PLAN

CMPS will provide qualified screening personnel at Airport-designated employee screening locations in accordance with MCAA procedures, TSA requirements, Airport-approved post orders, and all required badging and onboarding requirements. MCAA-provided metal detectors will be used as directed.

Operational Function	CMPS Approach
Credential verification	Verify Airport-issued identification, confirm validity/current status, visually compare the credential to the individual, deny improper access and notify Airport Public Safety.
Worker / property screening	Screen persons and carried items using Airport-approved procedures and equipment; inspect bags, tool bags, coolers and other items as directed; refer prohibited or restricted items to Airport Public Safety.
Access-control support	Maintain an orderly screening location, permit only screened and authorized persons to enter, and immediately report suspicious activity or attempted unauthorized access.
Reporting	Document incidents, credential discrepancies, denied-access attempts, prohibited-item discoveries and required activity information.
Supervision	Robert Long will provide contract oversight. CMPS will provide weekly schedules at least one week in advance and coordinate holiday staffing for prior MCAA approval.

BID COMPENSATION

Contract Year	Standard Officer Rate	All Federal Holidays	Estimated Annual Standard Hours*
Year 1	\$45.00 / officer-hour	\$69.50 / officer-hour	\$74,880.00
Year 2 (+3%)	\$46.35 / officer-hour	\$71.59 / officer-hour	\$77,126.40
Year 3 (+3%)	\$47.74 / officer-hour	\$73.74 / officer-hour	\$79,439.36
3-Year Standard-Hours Planning Total			\$231,445.76

Annual escalation: Contract billing rates increase by three percent (3%) on each annual anniversary of the commencement date. The increase is compounded annually and applies to both the standard officer rate and the federal-holiday rate.

Federal holidays: The applicable annual federal-holiday rate shown above will be billed for hours worked on all federal holidays. Holiday premium hours are not included in the standard-hours planning totals.

*Planning estimate uses two screening personnel at 16 hours per week per person (32 combined officer-hours per week) for 52 weeks. Actual invoices will be based on staffing and hours authorized and worked. If TSA changes the required staffing level, billing adjusts to actual authorized staffing.

3. RESPONDENT'S EXPERIENCE AND STAFFING

Staffing plan. CMPS will assign two qualified screening personnel to meet the current stated requirement of 16 hours per week per person and will maintain relief capability for absences, illness, turnover and training. If TSA changes the requirement to one screening employee, CMPS will adjust staffing upon MCAA direction.

Training and onboarding. Assigned employees will complete Airport-required training, badging, onboarding, access-control and screening instruction before independent assignment. CMPS will maintain required qualification records and cooperate with MCAA/TSA security requirements.

Primary contract manager. Robert D. Long, President, will manage scheduling, personnel replacement, client communications, quality control, documentation and corrective action.

Comparable References

Reference	Organization / Contact	Email	Phone
1	COMPLETE BEFORE SUBMISSION	_____	_____
2	COMPLETE BEFORE SUBMISSION	_____	_____
3	COMPLETE BEFORE SUBMISSION	_____	_____

MCAA requests three applicable and comparable references including contact name, email address and phone number. Complete these entries before submission.

Performance Commitment

CMPS will maintain professional appearance and conduct, continuous staffing during designated operating hours, efficient screening consistent with security requirements, immediate notification to Airport Public Safety of security concerns, and complete incident/activity documentation.

4. PROPOSAL FORMS

The official MCAA Request for Proposal Response Form (Appendix A) should accompany this proposal and must be completed in full, with N/A entered where appropriate.

5. INSURANCE

CMPS will provide evidence of insurance meeting the RFP requirements, including Commercial General Liability of \$1,000,000 per occurrence / \$2,000,000 aggregate, statutory Workers' Compensation and Automobile Liability, together with other insurance documentation required by the final solicitation package.

Submission Checklist

Submission Item	Status
CMPS RFP Proposal	Prepared
Official Appendix A Response Form	Complete and sign before submission
Three comparable references	Complete before submission
Insurance evidence / required insurer letter	Attach before submission
Credit / financial / legal disclosures required by Appendix A	Complete as applicable

Contract and Payment

CMPS understands that MCAA's supplied Services Agreement and incorporated federal provisions, training requirements and approved policies will govern the final contract. CMPS accepts the draft MCAA payment structure of payment within 30 days of receipt of invoice, together with the required activity reporting.

Robert D. Long

President

Central Montana Protection Services LLC

PSP-EPI-LIC-38693

PSP-RE-LIC-38694

(406) 899-6095

robertl@cmpsgf.org

**Missoula County Airport Authority
Agenda Sheet**

Meeting Date: October 27th, 2026

1. **TITLE:** Informational Item: Board of County Commissioner Resolution to Affirm Airport Policing Powers

2. **AGENDA CATEGORY:** (Please highlight)
UNFINISHED BUSINESS NEW BUSINESS COMMITTEE REPORTS
INFORMATION/DISCUSSION ITEM

3. **TIME REQUIRED:** 5 Minutes

4. **BACKGROUND INFORMATION:** The attached Board of County Commissioners resolution has been drafted to reaffirm and clarify the legal authority for the Missoula County Airport Authority's policing activities at the Airport. The County Commissioners intend to consider and adopt the resolution at their regularly scheduled Administrative Meeting on October 27, 2026.

Historically, the County Commission established airport police powers in 1979 when it was acting as the municipal airport authority. When the separate Missoula County Airport Authority was created in 1980, the 1979 resolution remained in effect, but its language was never updated to reflect the Airport Authority's new organizational structure and administrative responsibilities. In 1986, the Montana Attorney General further clarified that a county may delegate airport policing authority to an airport authority, providing additional legal support and guidance regarding the scope of those powers.

This resolution updates and replaces the County's 1979 airport policing resolution while formally reaffirming the Airport Authority's authority to exercise the policing powers authorized under Montana law. It modernizes and clarifies the legal framework governing airport law enforcement, confirms that airport police officers are employees of the Airport Authority, and affirms the continuation of existing enforcement activities, rules, and cooperative law enforcement arrangements. Overall, the resolution is intended to ensure that the Airport Authority's long-standing law enforcement functions remain clearly aligned with its current organizational structure and statutory authority.

5. **BUDGET INFORMATION:** n/a

6. **SUPPLEMENTAL AGENDA INFORMATION:** Board of County Commissioners Resolution No. 2026-127 to Affirm Airport Policing Powers of the Missoula County Airport Authority

7. **RECOMMENDED MOTION:** Informational item only

8. **PREPARED BY:** Juniper Davis, Legal Counsel

9. **COMMITTEE REVIEW:** None



Request for Commission Action

Administrative Public Meeting

Meeting Date: October 27, 2026

Item No.: 1.

Action Information

Meeting Date: 10/27/2026

Action/Motion Requested: Request board approve resolution to Affirm Airport Policing Powers of the Missoula County Airport Authority.

Parties Involved: Missoula County
Missoula County Airport authority

Fiscal Impact: n/a

Budget Action Required:

Requestor Information

Submitter: Devin Randall

Department: Attorney

Submitted: 10/13/2026

E-mail: drandall@missoulacounty.us

Presenter: Brian West

Project Information

Project/Item: Resolution

Project Location: Missoula County

Project/Contract Begin:

Project/Contract End:

Action Request Summary

WHEREAS, Section 67-11-102, M.C.A., authorizes the Board of County Commissioners of Missoula County (hereinafter called the County Commission) by resolution to create a municipal airport authority which shall have all the municipal airport authority powers authorized by Title 67, Chapter 11, M.C.A.; and

WHEREAS, by Resolution No. 77-9, the Board of County Commissioners elected to assume and exercise for itself the powers of a municipal airport authority under Title 1, Chapter 9, R.C.M., 1947, rather than creating a separate municipal airport authority entity, and established a Board of Airport Administrators to carry out certain delegated powers and duties relating to the management and operation of Missoula County Airport under the Board's authority; and

WHEREAS, by Resolution No. 79-204, the Board of County Commissioners, acting as a municipal airport authority under Section 67-11-102, M.C.A., created an airport security force under Section 67-10-301, M.C.A., with the full police powers as peace officers of the State of Montana under and that such officers shall be considered employees of the County of Missoula; and

WHEREAS, by Resolution No. 80-183, the Board of County Commissioners deemed it advisable and in the public interest to repeal Resolution No. 77-9, thereby terminating its exercise of the powers of a municipal airport authority under Title 67, Chapter 11, M.C.A., and disbanding the Board of Airport Administrators; and

WHEREAS, by Resolution No. 80-183, the Board of County Commissioners deemed it desirable and in the best public interest to create a separate municipal airport authority entity known as the Missoula County Airport Authority and to confer upon that authority all powers authorized under Title 67, Chapter 11, M.C.A.; and

WHEREAS, on November 3rd, 1986, Attorney General Mike Greely issued a letter of opinion clarifying that a County Commission may by resolution delegate to an Airport Authority the authority to appoint airport guards or police under Sections 67-10-301 and 303, M.C.A., with full police powers to enforce rules adopted by the Authority and to fix penalties for violation of the rules; and

WHEREAS, by this Resolution, the County Commission desires to reaffirm Resolution No. 79-204 and update it with this Resolution No. 2026-___ so as to affirm the delegation of full policing powers under Title 67, Chapter 10, M.C.A., to the Missoula County Airport Authority and to administratively clarify that airport police officers employed pursuant to such delegation are employees of the Missoula County Airport Authority.

Action Request Approvals

Attorney
Attorney

Created/Initiated - 10/13/2026
New -

Commission Actions

Chair		Chair Authorized to Sign: No
Commissioner		
Commissioner		
Action Date		

RESOLUTION NO. 2026-127

A RESOLUTION TO AFFIRM AIRPORT POLICING POWERS OF THE MISSOULA COUNTY AIRPORT AUTHORITY

WHEREAS, Section 67-11-102, M.C.A., authorizes the Board of County Commissioners of Missoula County (hereinafter called the County Commission) by resolution to create a municipal airport authority which shall have all the municipal airport authority powers authorized by Title 67, Chapter 11, M.C.A.; and

WHEREAS, by Resolution No. 77-9, the Board of County Commissioners elected to assume and exercise for itself the powers of a municipal airport authority under Title 1, Chapter 9, R.C.M., 1947, rather than creating a separate municipal airport authority entity, and established a Board of Airport Administrators to carry out certain delegated powers and duties relating to the management and operation of Missoula County Airport under the Board's authority; and

WHEREAS, by Resolution No. 79-204, the Board of County Commissioners, acting as a municipal airport authority under Section 67-11-102, M.C.A., created an airport security force under Section 67-10-301, M.C.A., with the full police powers as peace officers of the State of Montana under and that such officers shall be considered employees of the County of Missoula; and

WHEREAS, by Resolution No. 80-183, the Board of County Commissioners deemed it advisable and in the public interest to repeal Resolution No. 77-9, thereby terminating its exercise of the powers of a municipal airport authority under Title 67, Chapter 11, M.C.A., and disbanding the Board of Airport Administrators; and

WHEREAS, by Resolution No. 80-183, the Board of County Commissioners deemed it desirable and in the best public interest to create a separate municipal airport authority entity known as the Missoula County Airport Authority and to confer upon that authority all powers authorized under Title 67, Chapter 11, M.C.A.; and

WHEREAS, on November 3rd, 1986, Attorney General Mike Greely issued a letter of opinion clarifying that a County Commission may by resolution delegate to an Airport Authority the authority to appoint airport guards or police under Sections 67-10-301 and 303, M.C.A., with full police powers to enforce rules adopted by the Authority and to fix penalties for violation of the rules; and

WHEREAS, by this Resolution, the County Commission desires to reaffirm Resolution No. 79-204 and update it with this Resolution No. 2026-127 so as to affirm the delegation of full policing powers under Title 67, Chapter 10, M.C.A., to the Missoula County Airport Authority and to administratively clarify that airport police officers employed pursuant to such delegation are employees of the Missoula County Airport Authority.

NOW, THEREFORE, BE IT RESOLVED by the Board of County Commissioners of Missoula County that:

1. Resolution No. 79-204 is superseded by this Resolution No. 2026-127. To the extent there is any conflict between this resolution and Resolution 79-204, this Resolution shall be controlling.
2. Any actions, enforcement activities, policies, procedures, and rules undertaken prior to this Resolution No. 2026-127 and existing as of the effective date of this Resolution shall remain in full force and effect unless modified or rescinded by the Missoula County Airport Authority or otherwise superseded by law.

3. In the interest of the safe and efficient operation of the Missoula Montana Airport, the Board of County Commissioners hereby delegates and vests in the Missoula County Airport Authority all police powers authorized by Section 67-10-301, M.C.A., including the authority to adopt and enforce ordinances, resolutions, rules, and orders and to fix penalties within the limits prescribed by law.
4. Pursuant to Section 67-10-303, M.C.A., the police powers described in Section 67-10-301, M.C.A., are hereby vested in and delegated to the Missoula County Airport Authority.
5. The Missoula County Airport Authority is authorized to enforce any reasonable ordinances, resolutions, rules and orders it adopts and provide penalties which shall be enforced in the same manner as penalties prescribed by other ordinances or resolutions of the County, with any violations cited by the Authority to be prosecuted in the Missoula County Justice Court.
6. All airport police officers employed by the Missoula County Airport Authority pursuant to this Resolution No. 2026-127 shall have full police powers as peace officers of the State of Montana and shall be considered employees of the Missoula County Airport Authority and under the administrative authority of the Airport Director and operational supervision of the designated chief law enforcement officer.
7. All airport police officers appointed and employed by the Missoula County Airport Authority pursuant to this Resolution shall possess and maintain the qualifications, certifications, training, and continuing education required of peace officers under the laws of the State of Montana.
8. The Missoula County Airport Authority is authorized to appoint, employ, supervise, train, and discipline airport police officers as necessary to carry out the powers delegated by this Resolution No. 2026-127 and applicable law.
9. Airport police officers appointed pursuant to this Resolution No. 2026-127 may exercise the powers granted herein on airport property, public roadways within airport property, and in any other location where such authority may be exercised by way of Mutual Aid Agreements, and as authorized by law.
10. The Missoula County Airport Authority may enter into mutual aid, cooperative, or interlocal agreements with federal, state, tribal, or local law enforcement agencies as authorized by law.
11. The Board of County Commissioners reserves the power to amend Resolution No. 2026-127. Any amendments enacted pursuant to this section will become effective upon adoption by the Board of County Commissioners.
12. This Resolution shall become effective immediately upon adoption.

Dated this ____ day of _____, 2026.

David Strohmaier, Commissioner

Josh Slotnick, Commissioner

Juanita Vero, Commissioner

ATTEST:

Tyler Gernant
Clerk and Recorder/Treasurer

Appointment Approved by
Missoula County Attorney

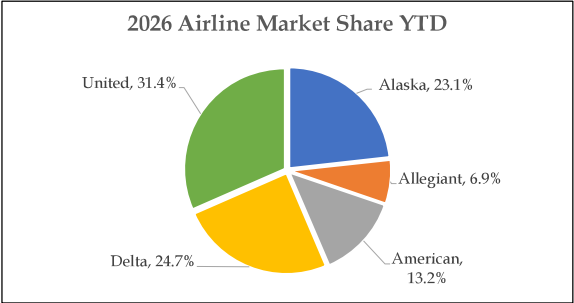
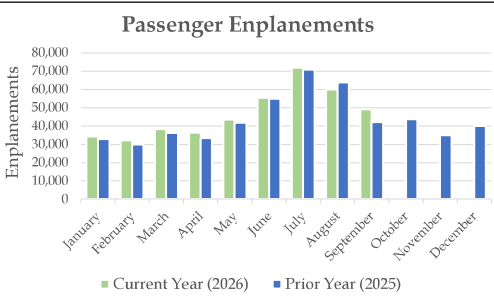


Summary

- September seats were up 3.5% Y/Y
- July '26 enplanements were a record high
- Spring Break Shift from March to April Y/Y

Air Service Highlights

- Several summer seasonal routes discontinued mid-August
- Sun Country Suspends Service Start from June to July 2026
- Please reach out with any comments or changes to improve our report going forward!



Tower Operations	Ops Type	January	February	March	April	May	June	July	August	September	October	November	December	Total	Y/Y
	Air Carrier	741	656	737	740	864	1057	1264	1108	984	0	0	0	8,151	6%
	Air Taxi	350	340	329	405	409	527	754	619	523	0	0	0	4,256	-2%
	GA	1023	1035	1097	1621	1860	1772	2925	2910	1948	0	0	0	16,191	-1%
	Military	42	27	122	43	53	49	77	48	12	0	0	0	363	17%
	Civil	921	977	1294	1294	929	920	957	827	927	0	0	0	8,674	21%
	Total	3,077	3,035	3,097	4,103	4,115	4,325	5,977	5,512	4,394	0	0	0	37,635	5%
	2026	3,077	3,035	3,097	4,103	4,115	4,325	5,977	5,512	4,394	0	0	0	37,635	5%
	2025	2,412	2,426	3,209	3,884	4,217	4,617	5,620	5,654	3,827	4,128	2,809	2,507	45,310	
Enplaned Passengers	Airlines	January	February	March	April	May	June	July	August	September	October	November	December	Total	Y/Y
	Alaska	10,262	8,571	9,747	8,881	10,663	11,276	14,757	11,783	11,197	0	0	0	97,137	1%
	Allegiant	2,830	2,454	3,454	2,547	2,877	4,044	5,091	3,461	2,435	0	0	0	29,193	-8%
	American	3,429	3,465	4,009	4,148	5,503	9,049	11,607	9,319	5,180	0	0	0	55,709	2%
	Delta	8,349	8,305	9,545	9,968	12,185	13,208	15,183	14,643	12,519	0	0	0	103,905	3%
	Sun Country	0	0	0	0	0	0	1,099	712	0	0	0	0	1,811	-18%
	United	9,314	9,390	11,477	10,718	12,315	17,693	24,062	19,810	17,226	0	0	0	132,005	14%
	Charters	0	0	0	0	0	0	0	142	648	0	0	0	790	27%
	Total	34,184	32,185	38,232	36,262	43,543	55,270	71,799	59,870	49,205	0	0	0	420,550	4%
	2026	34,184	32,185	38,232	36,262	43,543	55,270	71,799	59,870	49,205	0	0	0	420,550	4%
Deplaned Passengers	LF	January	February	March	April	May	June	July	August	September	October	November	December	Total	Y/Y
	2026	71.5%	76.2%	81.9%	78.9%	75.3%	79.8%	94.2%	87.6%	82.9%	82.7%	75.3%	78.1%	81.9%	
	2025	79.1%	81.0%	84.1%	78.8%	79.3%	74.1%	83.5%	81.7%	82.8%	82.7%	75.3%	78.1%	80.1%	
	Airlines	January	February	March	April	May	June	July	August	September	October	November	December	Total	Y/Y
	Alaska	9,284	8,318	9,425	9,433	11,769	13,364	14,456	11,306	10,889	0	0	0	98,244	1%
	Allegiant	2,605	2,408	3,311	2,903	3,105	4,421	4,810	3,302	2,389	0	0	0	29,254	-10%
	American	3,120	3,225	3,711	3,727	5,986	10,135	11,383	8,783	4,746	0	0	0	54,816	1%
	Delta	7,669	8,538	9,625	10,191	13,080	13,675	14,791	13,406	11,846	0	0	0	102,821	5%
	Sun Country	0	0	0	0	0	0	1,281	636	0	0	0	0	1,917	
	United	9,503	9,675	11,374	11,316	13,643	18,812	23,876	18,239	16,745	0	0	0	133,183	14%
Total Pax	Charters	0	0	0	0	0	0	0	142	648	0	0	0	790	126%
	Total	32,181	32,164	37,446	37,570	47,583	60,407	70,597	55,814	47,263	0	0	0	421,025	4%
	2026	32,181	32,164	37,446	37,570	47,583	60,407	70,597	55,814	47,263	0	0	0	421,025	4%
	2025	31,227	29,611	35,779	34,355	43,820	59,824	69,807	59,645	40,243	41,607	35,123	39,882	520,923	
	2026	66,365	64,349	75,678	73,832	91,126	115,677	142,396	115,684	96,468	0	0	0	841,575	4%
	2025	64,206	59,389	71,854	67,736	85,526	114,623	140,604	123,322	82,423	85,278	70,070	79,749	1,044,780	
	T12M		877,393												

Legend:
LF - Load Factor
T12M - Previous 12 Months
Y/Y - Year Over Year
Pax - Passengers